### Joint Stock Commercial Bank for Foreign Trade of Vietnam

Consolidated financial statements for the year ended 31 December 2022



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Consolidated financial statements for the year ended 31 December 2022



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## Joint Stock Commercial Bank for Foreign Trade of Vietnam Bank's Information

#### **Establishment and Operation Licence**

Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 issued by the State Bank of Vietnam, Decision No. 2719/QD-NHNN dated 27 December 2011, Decision No. 523/QD-NHNN dated 22 March 2012, Decision No. 1547/QD-NHNN dated 6 August 2014, Decision No. 2182/QD-NHNN dated 26 October 2015, Decision No. 95/QD-NHNN dated 18 January 2017, Decision No. 891/QD-NHNN dated 8 May 2017, Decision No. 2293/QD-NHNN dated 31 October 2017, Decision No. 300/QD-NHNN dated 21 February 2019, Decision No. 2447/QD-NHNN dated 25 November 2019, Decision No. 346/QD-NHNN dated 10 March 2022 and Decision No. 700/QD-NHNN dated 19 April 2022 promulgated by the State Bank of Vietnam amending and supplementing the operations of Joint Stock Commercial Bank for Foreign Trade of Vietnam.

## **Business Registration Certificate**

Business Registration Certificate with Enterprise Code No. 0103024468 issued by Hanoi Department of Planning and Investment on 2 June 2008, with Enterprise Code No. 0100112437 being amended 15<sup>th</sup> time on 14 April 2022.

## Members of the Board of Directors during the year and until the issuance date of the consolidated financial statements

| Mr. Pham Quang Dung   | Chairman           | Appointed on 30 August 2021   |
|-----------------------|--------------------|-------------------------------|
| Mr. Nguyen Thanh Tung | Member             | Appointed on 30 January 2023  |
| Mr. Do Viet Hung      | Member             | Appointed on 26 April 2019    |
| Mr. Nguyen Manh Hung  | Member             | Re-appointed on 27 April 2018 |
| Mr. Nguyen My Hao     | Member             | Re-appointed on 27 April 2018 |
| Mr. Pham Anh Tuan     | Member             | Resigned on 1 December 2022   |
| Mr. Hong Quang        | Member             | Appointed on 27 April 2018    |
| Mr. Truong Gia Binh   | Independent Member | Appointed on 27 April 2018    |
| Mr. Shorijo Mizoguchi | Member             | Appointed on 23 April 2021    |

### Members of the Board of Management during the year and until the issuance date of the consolidated financial statements

| Mr. Nguyen Thanh Tung    | Chief Executive |                                  |
|--------------------------|-----------------|----------------------------------|
|                          | Officer ("CEO") | Appointed on 30 January 2023     |
| Mr. Pham Manh Thang      | Deputy CEO      | Re-appointed on 10 March 2019    |
| Ms. Nguyen Thi Kim Oanh  | Deputy CEO      | Re-appointed on 26 December 2019 |
| Ms. Dinh Thi Thai        | Deputy CEO      | Re-appointed on 1 June 2020      |
| Ms. Phung Nguyen Hai Yen | Deputy CEO      | Re-appointed on 15 December 2022 |
| Mr. Le Quang Vinh        | Deputy CEO      | Re-appointed on 15 December 2022 |
| Mr. Dang Hoai Duc        | Deputy CEO      | Appointed on 1 April 2019        |
| Mr. Shorijo Mizoguchi    | Deputy CEO      | Appointed on 23 April 2021       |
| Mr. Nguyen Viet Cuong    | Deputy CEO      | Appointed on 26 April 2022       |
|                          |                 |                                  |



#### Joint Stock Commercial Bank for Foreign Trade of Vietnam **Bank's Information (continued)**

#### Members of the Supervisory Board during the year and until the issuance date of the consolidated financial statements

Mr. Lai Huu Phuoc Chair of the Board Appointed on 4 November 2020 Re-appointed on 27 April 2018 Ms. La Thi Hong Minh Member Re-appointed on 27 April 2018 Ms. Do Thi Mai Huong Member Ms. Tran My Hanh Member Appointed on 29 April 2022

**Chief Accountant** Mr. Le Hoang Tung

Re-appointed on 15 December 2022

Legal Representative Since 30 August 2021 Mr. Pham Quang Dung

Title: Chairman of the Board of Directors

Authorised signature on Since 29 September 2021 Ms. Phung Nguyen Hai Yen financial statements (According to Letter of

Authorisation No. 337/UQ-VCB-CSTCKT dated 29 September 2021)

Title: Deputy CEO

The Bank's Head Office 198 Tran Quang Khai Street

Hoan Kiem District, Hanoi, Vietnam

Ernst & Young Vietnam Limited Auditor

#### Joint Stock Commercial Bank for Foreign Trade of Vietnam Report of the Board of Management

The Board of Management of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") is pleased to present this report and the consolidated financial statements of the Bank and its subsidiaries for year ended 31 December 2022.

#### The Board of Management's responsibility in respect of the consolidated financial statements

The Board of Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Bank and its subsidiaries and of the consolidated results of their operations and their consolidated cash flows for the year. In preparing those consolidated financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate
  to presume that the Bank and its subsidiaries will continue their business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Bank and its subsidiaries and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiaries and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

#### Statement by the Board of Management

The Board of Management does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Bank and its subsidiaries as at 31 December 2022 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements .

For and on behalf of the Board of Management:

NGÂN HÀNG Thương mại cổ phân Ngoại Thương

VIET NAM

Ms. Phung Nguyen Hai Yen

Deputy CEO

Hanoi, 31 March 2023



Ernst & Young Vietnam Limited 20th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 28 3824 5252 Fax: +84 28 3824 5250 ev.com

Reference: 60755043/23046448-HN

#### INDEPENDENT AUDITORS' REPORT

To: The Shareholders of

Joint Stock Commercial Bank for Foreign Trade of Vietnam

We have audited the accompanying consolidated financial statements of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") and its subsidiaries as prepared on 31 March 2023 and set out on pages 6 to 82, which comprise the consolidated statement of financial position as at 31 December 2022, the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

#### The Board of Management's responsibility

The Board of Management of the Bank is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and statutory requirements relevant to preparation and presentation of consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements of the Bank and its subsidiaries are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank's and its subsidiaries' preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's and its subsidiaries' internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Bank and its subsidiaries as at 31 December 2022, and of the consolidated results of their operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and other statutory requirements relevant to preparation and presentation of consolidated financial statements.

#### Other Matter

The consolidated financial statements of the Bank and its subsidiaries for the year ended 31 December 2021 were audited by another audit firm which expressed an unmodified opinion on those statements on 21 March 2022.

Ernst & Young Vietnam Limited

Bang Philong Ha

Deputy General Director Audit Practicing Registration

Certificate No. 2400-2023-004-1

Nguyen Van Trung

Auditor

Audit Practicing Registration

Certificate No. 3847-2021-004-1

Hanoi, Vietnam

31 March 2023

#### Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated statement of financial position as at 31 December 2022

Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No.  | Items   | Note  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|------|---|-------|---------------------------|---|
| A    | ASSETS  |       |                           |   |
| I    | Cash, gold, silver and gemstones  | 4     | 18,348,534                | 18,011,766                              |
| II   | Balances with the State Banks   | 5     | 92,557,809                | 22,506,711                              |
| Ш    | Balances with and loans to other credit   | 6     |                           |   |
|      | institutions  |       | 313,637,444               | 225,811,765                             |
| 1    | Balances with other credit institutions   |       | 283,727,719               | 181,036,981                             |
| 2 3  | Loans to other credit institutions Provision for balances with and loans to other |       | 40,749,725                | 48,727,565                              |
| 3    | credit institutions   |       | (10,840,000)              | (3,952,781)                             |
| IV   | Trading securities  | 7     | 1,499,687                 | 2,799,649                               |
| 1    | Trading securities  |       | 1,543,575                 | 2,856,082                               |
| 2    | Provision for trading securities  |       | (43,888)                  | (56,433)                                |
| V    | Derivatives and other financial assets  | 8     | 156,515                   | 303,202                                 |
| VI   | Loans to customers  |       | 1,120,286,832             | 935,009,671                             |
| 1    | Loans to customers  | 9     | 1,145,066,250             | 960,749,955                             |
| 2    | Provision for loans to customers  | 10    | (24,779,418)              | (25,740,284)                            |
| VIII | Investment securities   | 11    | 196,171,213               | 170,596,896                             |
| 1    | Available-for-sale securities   |       | 100,739,670               | 71,114,698                              |
| 2    | Held-to-maturity securities   |       | 95,513,376                | 99,657,595                              |
| 3    | Provision for investment securities   |       | (81,833)                  | (175,397)                               |
| IX   | Capital contributions, long-term investments                                      |       | 2,193,535                 | 2,346,176                               |
| 2    | Investments in joint-ventures   | 12(a) | 771,075                   | 748,895                                 |
| 3    | Investments in associates   | 12(b) | 11,314                    | 10,820                                  |
| 4    | Other long-term investments   | 12(c) | 1,529,145                 | 1,661,461                               |
| 5    | Provision for long-term investments   | 12(d) | (117,999)                 | (75,000)                                |
| X    | Fixed assets  |       | 7,985,400                 | 8,636,306                               |
| 1    | Tangible fixed assets   | 13    | 5,170,083                 | 5,562,887                               |
| a    | Cost  |       | 13,950,174                | 13,736,855                              |
| b    | Accumulated depreciation  |       | (8,780,091)               | (8,173,968)                             |
| 3    | Intangible fixed assets   | 14    | 2,815,317                 | 3,073,419                               |
| a    | Cost  |       | 4,789,089                 | 4,622,229                               |
| b    | Accumulated amortisation  |       | (1,973,772)               | (1,548,810)                             |
| XII  | Other assets  |       | 60,978,201                | 28,964,117                              |
| 1    | Receivables   | 15(a) | 24,483,406                | 15,803,945                              |
| 2    | Accrued interest and fee receivables  | 15(b) | 9,209,121                 | 7,147,524                               |
| 3    | Deferred tax assets   | 15(c) | 958,065                   | 349                                     |
| 4    | Other assets  | 15(d) | 26,339,829                | 6,016,319                               |
| 5    | Provision for other assets  | 15(d) | (12,220)                  | (4,020)                                 |
|      | TOTAL ASSETS  |       | 1,813,815,170             | 1,414,986,259                           |

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated statement of financial position as at 31 December 2022 (continued) Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No.    | Items   | Note  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|--------|---|-------|---------------------------|---|
| В      | LIABILITIES AND OWNERS' EQUITY  |       |                           | (x estimate)                            |
| I<br>1 | Amounts due to the Government and the State Banks Amounts due to the Government and the State | 16    | 67,314,816                | 9,468,116                               |
| 1      | Bank  |       | 67,314,816                | 9,468,116                               |
| Н      | Deposits and borrowings from other credit   | 4-    |                           |   |
|        | institutions  | 17    | 232,510,850               | 109,757,777                             |
| 1      | Deposits from other credit institutions   |       | 222,040,585               | 104,043,817                             |
| 2      | Borrowings from other credit institutions   |       | 10,470,265                | 5,713,960                               |
| Ш      | Customer deposits   | 18    | 1,243,468,471             | 1,135,323,913                           |
| V      | Fund for finance, entrusted investments and   |       |                           |   |
| •      | entrusted loans   | 19    | 3,298                     | 7,707                                   |
| VI     | Valuable papers issued  | 20    | 25,337,894                | 17,387,747                              |
| VII    | Other liabilities   |       | 109,533,756               | 33,854,570                              |
| 1      | Accrued interest and fee payables   | 21(a) | 12,485,332                | 9,326,371                               |
| 3      | Other liabilities   | 21(b) | 97,048,424                | 24,528,199                              |
|        | TOTAL LIABILITIES   | 3     | 1,678,169,085             | 1,305,799,830                           |
| VIII   | Shareholders' equity  |       |                           |   |
| 1      | Capital   |       | 53,130,392                | 42,428,821                              |
| а      | Charter capital   |       | 47,325,166                | 37,088,774                              |
| c      | Share premium   |       | 4,995,389                 | 4,995,389                               |
| g      | Other capital   |       | 809,837                   | 344,658                                 |
| 2      | Reserved  |       | 22,556,958                | 18,173,068                              |
| 3      | Foreign exchange differences  |       | (863,071)                 | (5,109)                                 |
| 5      | Retained earnings   |       | 60,733,423                | 48,502,536                              |
| a      | Previous years' retained earnings   |       | 37,607,427                | 31,826,451                              |
| b      | Current year's retained earnings  |       | 23,125,996                | 16,676,085                              |
| 6      | Non-controlling interest  |       | 88,383                    | 87,113                                  |
|        | TOTAL SHAREHOLDERS' EQUITY  | 22(a) | 135,646,085               | 109,186,429                             |
|        | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY  |       | 1,813,815,170             | 1,414,986,259                           |

#### Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated statement of financial position as at 31 December 2022 (continued)

Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No. | Items OFF-BALANCE SHEET ITEMS             |    | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|-----|---|----|---------------------------|---|
|     | OTT-DALIANCE SHEET HEMS                   |    |                           |   |
| 1   | Credit guarantees                         |    | 2,151,637                 | 2,447,477                               |
| 2   | Foreign exchange commitments              |    | 83,320,732                | 81,044,022                              |
|     | Foreign exchange commitments - buy        |    | 1,027,038                 | 3,470,214                               |
|     | Foreign exchange commitments - sell       |    | 1,028,925                 | 3,466,305                               |
|     | Swap commitments                          |    | 81,264,769                | 74,107,503                              |
| 3   | Letters of credit                         |    | 84,748,838                | 65,378,199                              |
| 4   | Other guarantees                          |    | 48,477,552                | 51,543,638                              |
| 5   | Other commitments                         |    | 35,760,608                | 11,586,990                              |
| 6   | Uncollected interests and fees receivable | 46 | 1,301,468                 | 2,317,333                               |
| 7   | Bad debts written-off                     | 47 | 60,213,929                | 55,457,529                              |
| 8   | Other assets and receipts                 | 48 | 521,264,498               | 349,305,079                             |

Hanoi, 31 March 2023

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Mr. Le Hoang Tung

Ms. Phung Nguyen Hai Yen

NGÂN HÀNG THƯƠNG MẠI CỔ PHẦN NGOẠI THƯƠNG

Deputy Director of Financial and Accounting

Policy Department

Chief Accountant

Deputy CEO

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#### Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated income statement for the year ended 31 December 2022

Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No.          | Items  | Note     | 2022<br>VND million        | 2021<br>VND million<br>(restated) |
|--------------|--|----------|----------------------------|-----------------------------------|
| 1<br>2       | Interest and similar income<br>Interest and similar expenses | 23<br>24 | 88,112,700<br>(34,866,222) | 70,621,957<br>(28,349,385)        |
| I            | Net interest and similar income                              |          | 53,246,478                 | 42,272,572                        |
| 3            | Fee and commission income                                    | 25<br>25 | 12,425,007                 | 11,286,516                        |
| 4            | Fee and commission expenses                                  | 25       | (5,585,907)                | (3,879,443)                       |
| П            | Net fee and commission income                                | 25       | 6,839,100                  | 7,407,073                         |
| ш            | Net gain from trading of foreign currencies                  | 26       | 5,768,445                  | 4,374,820                         |
| IV           | Net (loss)/gain from trading securities                      | 27       | (115,194)                  | 137,665                           |
| $\mathbf{V}$ | Net gain/(loss) from investment securities                   | 28       | 81,595                     | (85,235)                          |
| 5            | Other income   | 29       | 2,928,339                  | 3,100,370                         |
| 6            | Other expenses   | 29       | (874,378)                  | (707,109)                         |
| VI           | Net other income   | 29       | 2,053,961                  | 2,393,261                         |
| VII          | Income from capital contributions and equity investments     | 30       | 208,436                    | 129,810                           |
|              | TOTAL OPERATING INCOME                                       |          | 68,082,821                 | 56,629,966                        |
| VIII         | TOTAL OPERATING EXPENSES                                     | 31       | (21,250,512)               | (17,665,925)                      |
| IX           | Net operating profit before provision for credit losses      |          | 46,832,309                 | 38,964,041                        |
| X            | Provision expense for credit losses                          | 32       | (9,464,218)                | (11,478,198)                      |
| XI           | TOTAL PROFIT BEFORE TAX (CARRIED TO THE NEXT PAGE)           |          | 37,368,091                 | 27,485,843                        |

Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No.    | Items   | Note           | 2022<br>VND million    | 2021<br>VND million<br>(restated) |
|--------|---|----------------|------------------------|-----------------------------------|
| XI     | TOTAL PROFIT BEFORE TAX (BROUGHT FROM THE PREVIOUS PAGE)                  |                | 37,368,091             | 27,485,843                        |
| 7<br>8 | Current corporate income tax expense Deferred income tax income/(expense) | 33(a)<br>33(b) | (8,406,860)<br>957,823 | (4,560,128)<br>(908,882)          |
| ΧП     | Corporate income tax expense  |                | (7,449,037)            | (5,469,010)                       |
| XIII   | NET PROFIT AFTER TAX  |                | 29,919,054             | 22,016,833                        |
| XIV    | Non-controlling interest  |                | (20,040)               | (20,232)                          |
| XV     | Net profit attributable to the Bank's shareholders                        |                | 29,899,014             | 21,996,601                        |
| XVI    | Earnings per share (VND/share)  | 34             | 5,821                  | 4,162                             |

Hanoi, 31 March 2023

Prepared by:

Mr. Le Hoang Tung

Approved by:

Ms. Phung Nguyen Hai Yen

Deputy Director of Financial and Accounting Policy Department

Ms. Nguyen Thi Thu Huong

 ${\it Chief Account} ant$ 



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Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated cash flow statement for the year ended 31 December 2022 (Direct method) Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No. | Items  | 2022<br>VND million | 2021<br>VND million |
|-----|--|---------------------|---------------------|
|     | CASH FLOWS FROM OPERATING ACTIVITIES                         |                     |                     |
| 01  | Interest and similar income received                         | 86,084,771          | 70,805,813          |
| 02  | Interest and similar expenses paid                           | (31,709,129)        | (28,835,100)        |
| 03  | Net fee and commission income received                       | 5,160,000           | 5,727,973           |
| 04  | Net receipts from foreign currencies, gold, and securities   |                     |                     |
|     | trading activities   | 6,001,404           | 4,666,765           |
| 05  | Other expenses paid  | (351,728)           | (526,224)           |
| 06  | Receipts from recovery of bad debts previously written off   | 2,394,744           | 2,912,230           |
| 07  | Payments to employees and for other operating activities     | (19,834,116)        | (16,384,599)        |
| 08  | Corporate income tax paid during the year                    | (3,976,351)         | (5,877,802)         |
|     | Net cash flows from operating activities before              | 3                   | ·                   |
|     | changes in operating assets and liabilities                  | 43,769,595          | 32,489,056          |
|     | (Increase)/decrease in operating assets                      |                     |                     |
| 09  | Balances with and loans to other credit institutions         | (15,019,465)        | (13,107,318)        |
| 10  | Trading securities   | 5,431,755           | (14,079,392)        |
| 11  | Derivative other financial assets                            | 146,687             | (303,202)           |
| 12  | Loans to customers   | (184,316,295)       | (120,961,694)       |
| 13  | Utilisation of provision for credit losses                   | (3,530,346)         | (2,538,370)         |
| 14  | Other operating assets                                       | (28,925,742)        | (9,978,820)         |
|     | Increase/(decrease) in operating liabilities                 |                     |                     |
| 15  | Amounts due to the Government and the SBV                    | 57,846,700          | (31,708,879)        |
| 16  | Deposits and borrowings from other credit institutions       | 122,753,073         | 6,173,944           |
| 17  | Customer deposits  | 108,144,558         | 103,210,346         |
| 18  | Valuable papers issued                                       | 7,950,797           | (3,853,426)         |
| 19  | Funds for finance, entrusted investments and entrusted loans | (4,409)             | (6,972)             |
| 20  | Derivative and other financial liabilities                   | -                   | (52,031)            |
| 21  | Other operating liabilities                                  | 71,713,235          | 950,748             |
| 22  | Payments from reserves                                       | (2,538,654)         | (2,786,463)         |
| I   | Net cash flows from/(used in) operating activities           | 183,421,489         | (56,552,473)        |

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated cash flow statement for the year ended 31 December 2022 (Direct method – continued) Form B02/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| No.                  | Items  | 2022<br>VND million            | 2021<br>VND million                         |
|----------------------|--|--------------------------------|---|
|                      | CASH FLOWS FROM INVESTING ACTIVITIES   |                                |   |
| 01<br>02<br>03<br>07 | Purchases of fixed assets Proceeds from disposals of fixed assets Payments for disposals of fixed assets Proceeds from investments in other entities | (711,567)<br>15,753<br>(4,808) | (1,621,433)<br>8,456<br>(1,201)<br>(83,502) |
| 08<br>09             | Collections from investments in other entities Dividends and profits received from long-term investments and capital contributions                   | 201,899<br>106,555             | 13,791<br>93,953                            |
| П                    | Net cash flows used in investing activities  | (392,168)                      | (1,589,936)                                 |
|                      | CASH FLOWS FROM FINANCING ACTIVITIES   |                                |   |
| 03                   | Dividend paid to shareholders  | (3,348,022)                    | (1,886,298)                                 |
| m                    | Net cash flows used in financing activities  | (3,348,022)                    | (1,886,298)                                 |
| IV                   | Net cash flows during the year   | 179,681,299                    | (60,028,707)                                |
| V                    | Cash and cash equivalents at the beginning of the year   | 232,553,995                    | 292,582,702                                 |
| VII                  | Cash and cash equivalents at the end of the year (Note 35)   | 412,235,294                    | 232,553,995                                 |

Hanoi, 31 March 2023

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Mr. Le Hoang Tung

Ms. Phung Nguyen Hai Yen

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NGÂN HÀNG ƯƠNG MẠI CỔ PHẦN

Deputy Director of Financial and Accounting Policy Department

Chief Accountant

Deputy CEO

Form B05/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated financial statements.

#### 1. Reporting entity

#### (a) Establishment and operations

Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") was established upon the transformation from a state-owned commercial bank following the approval of the Prime Minister on the equitisation plan of the Bank for Foreign Trade of Vietnam and in accordance with other relevant regulations. The Bank was granted Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 by the State Bank of Vietnam ("the SBV") for a period of 99 years, Business Registration Certificate No. 0103024468 dated 2 June 2008 by Hanoi Authority for Planning and Investment and Enterprise Code No. 0100112437 was reissued for the fifteenth time on 14 April 2022.

The principal activities of the Bank in accordance with Decision No. 2719/QD-NHNN dated 27 December 2011, Decision No. 2182/QD-NHNN dated 26 October 2015, Decision No. 891/QD-NHNN dated 8 May 2017, Decision No. 2293/QD-NHNN dated 31 October 2017, Decision No. 300/QD-NHNN dated 21 February 2019, Decision No. 2447/QD-NHNN dated 25 November 2019, Decision No. 346/QD-NHNN dated 10 March 2022 and Decision No. 700/QD-NHNN dated 19 April 2022 amending and supplementing to Establishment and Operation Licence No. 138/GP-NHNN on the contents of the Bank's operations are to mobilise and receive short, medium and long-term deposits from organisations and individuals; lend to organisations and individuals up to the nature and capability of the Bank's capital resources; conduct settlement and cash services; provide other banking services as approved by the SBV; invest in associates, joint-ventures and other companies; invest in stocks and bonds and real-estate business in accordance with the relevant regulations; trade in and supply interest rates derivatives and commodity price derivatives in accordance with the relevant regulations; purchase debts; trade in and provide foreign exchange services in the domestic and international markets in accordance with the relevant regulations of the SBV.

#### (b) Ordinary shares

Under Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 issued by the SBV and Business Registration Certificate No. 0103024468 dated 2 June 2008 issued by Hanoi Authority for Planning and Investment, the Bank's charter capital was VND12,100,860,260,000. Under Enterprise Registration Certificate with Enterprise Code No. 0100112437 was reissued for the 13th time on 16 January 2019 and the amendment of Establishment and Operation Licence No. 138/GP-NHNN of Joint Stock Commercial Bank for Foreign Trade of Vietnam under Decision No. 300/QD-NHNN dated 21 February 2019 of the SBV, the Bank's charter capital was VND37,088,774,480,000. Under Business Registration Certificate with Enterprise Code No. 0100112437 as reissued for the 15th time on 14 April 2022 and the amendment of Establishment and Operation Licence No. 138/GP-NHNN of Joint Stock Commercial Bank for Foreign Trade of Vietnam under Decision No. 346/QD-NHNN dated 10 March 2022, the Bank's charter capital was VND47,325,165,710,000. The par value of share is VND10,000.

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|   | 31/12/2022                 |                  | 31/12/2021                 |                  |
|---|----------------------------|------------------|----------------------------|------------------|
|   | Number of shares           | %                | Number of shares           | %                |
| Shares owned by the Government of Vietnam Shares owned by foreign strategic | 3,540,074,921              | 74.80%           | 2,774,353,387              | 74.80%           |
| shareholder (Mizuho Bank Ltd., Japan)<br>Shares owned by other shareholders | 709,883,374<br>482,558,276 | 15.00%<br>10.20% | 556,334,933<br>378,189,128 | 15.00%<br>10.20% |
|   | 4,732,516,571              | 100%             | 3,708,877,448              | 100%             |

#### (c) Location and network

The Bank's Head Office is located at 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam. As at 31 December 2022, the Bank had one (1) Head Office, one (1) Vietcombank Human Resources Development and Training College, two (2) Cash Processing Centers, one hundred and twenty one (121) branches nationwide, four (4) local subsidiaries, three (3) overseas subsidiaries, two (2) joint-ventures, one (1) associate, one (1) representative office located in the United States of America, one (1) representative office located in Ho Chi Minh City.

#### (d) Subsidiaries, joint-ventures and associates

#### Subsidiaries

As at 31 December 2022 and 31 December 2021;

| Subsidiaries   | Operating Licence  | Business<br>sector | Ownership percentage of the Bank |
|--|--|--------------------|----------------------------------|
| Vietcombank Financial<br>Leasing Company<br>Limited                | Operation Licence No. 66/GP-NHNN dated 31 October 2017 granted by the SBV  | Financial leasing  | 100%                             |
| Vietcombank Securities<br>Company Limited                          | Operation Licence No. 09/GPHDKD dated 24 April 2002, the most recent amendment is Operation Licence No. 93/GPDC-UBCK dated 27 September 2022 granted by the State Securities Commission of Vietnam ("SSC") | Securities         | 100%                             |
| Vietnam Finance<br>Company Limited in<br>Hong Kong<br>("Vinafico") | Operation Licence No. 58327 dated 10 February 1978 granted by Hong Kong Monetary Authority   | Financial services | 100%                             |
| Vietcombank<br>Remittance Company<br>Limited                       | Enterprise Registration Certificate No. 0314633162 dated 20 September 2017 and the most recent amendment dated 27 December 2021 granted by Ho Chi Minh City Authority for Investment and Planning          | Money remittance   | 100%                             |
| Vietcombank Laos<br>Limited  | Operation Licence No. 88/BOL dated 25 May 2018 granted by Bank of the Lao P.D.R  | Banking            | 100%                             |

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| Vietcombank Money<br>Inc.    | Business Registration No. E0321392009-6 dated 15 June 2009 granted by the Authority of the State of Nevada, United States                            | •                 | 87,5% |
|------------------------------|--|-------------------|-------|
| Vietcombank Tower<br>198 Ltd | Investment Licence No. 1578/GP dated 30 May 1996 and the most recent amendment dated 1 March 2019 granted by the Ministry of Planning and Investment | Office<br>leasing | 70%   |

The Bank and its subsidiaries are hereinafter referred to as "Vietcombank".

#### Joint-ventures

As at 31 December 2022 and 31 December 2021:

| Joint-ventures   | Operating Licence  | Business<br>sector               | Ownership<br>percentage<br>of the Bank |
|--|--|----------------------------------|--|
| Vietcombank – Bonday<br>– Ben Thanh Joint-<br>venture Company<br>Limited | Investment Licence No. 2458/GP dated 7 February 2005 granted by the Ministry of Planning and Investment and the most recent amendment No. 2458/GCNDC2/41/1 dated 28 December 2012                              | Office leasing                   | 52%                                    |
| Vietcombank Fund<br>Management   | Establishment and Operating Licence No. 06/UBCK-GPHDQLQ dated 2 December 2005 granted by the State Securities Commission of Vietnam and the most recent Amended Licence No. 17/GPDC-UBCK dated 9 February 2018 | Investment<br>fund<br>management | 51%                                    |

#### Associates

As at 31 December 2022 and 31 December 2021:

| Associates   | Operating Licence  | Business<br>sector | Ownership<br>percentage<br>of the Bank |
|--|--|--------------------|--|
| Vietcombank – Bonday<br>Joint-venture Company<br>Limited | Operating Licence No. 283/GP dated 5<br>December 1991 granted by the Ministry of<br>Planning and Investment and the most<br>recent Amended Licence No. 283/GPDC4<br>dated 4 March 2002 |                    | 16%                                    |

#### (e) Number of employees

As at 31 December 2022, Vietcombank had 22,599 employees (31 December 2021: 21,670 employees).

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#### 2. Summary of significant accounting policies

The following significant accounting policies have been adopted by Vietcombank in the preparation and presentation of these consolidated financial statements.

#### (a) Purpose of preparing the consolidated financial statements

The Bank has subsidiaries as disclosed in Note 1(d). The Bank has prepared these consolidated financial statements to meet the prevailing requirements in relation to disclosure of information, specifically Circular No. 96/2020/TT-BTC issued by the Ministry of Finance on disclosure of information on the securities market ("Circular 96"). In addition, as required by Circular 96, the Bank has also prepared the separate financial statements of the Bank for the year ended 31 December 2022 ("the separate financial statements"), which were issued on 31 March 2023.

#### (b) Basis of preparation

The consolidated financial statements, presented in Vietnam Dong ("VND") and rounded to the nearest million VND ("VND million"), have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions ("CIs") issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

The consolidated financial statements, except for the consolidated cash flow statement, are prepared on the accrual basis using the historical cost concept. The consolidated cash flow statement is prepared using direct method.

#### (c) Accounting period

Vietcombank's annual accounting period is from 1 January to 31 December.

#### (d) Changes in accounting policies

The accounting policies adopted by Vietcombank in preparation of the consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended 31 December 2021, except for the following:

Circular No. 24/2022/TT-BTC ("Circular 24") dated 7 April 2022 on amending and supplementing several articles of Circular 48/2019/TT-NHNN dated 8 August 2019 of the Ministry of Finance providing regulations on making and settlement of provisions for devaluation of inventory, losses of financial investments and bad debts and warranty for products, goods, services or construction works at enterprises.

Circular 24 takes effect from 25 May 2022, amending and supplementing regulations on the provisioning requirement. Accordingly, securities subject to the provisioning requirement are types of securities issued by domestic business entities in accordance with law; under the ownership of enterprises; listed or registered for trades to be performed on the domestic securities market; freely traded on the market at the actual price determined at the time of completion of annual financial statements which is less than the book value of investments in securities.

Government, government-guaranteed, and municipal bonds are exempted from such provisioning requirements.

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Circular 27/2021/TT-NHNN ("Circular 27") amends and supplements to several Articles of the accounting account system of credit institutions issued together with Decision No. 479/2004/QD-NHNN dated 29 April 2004 ("Decision 479") and the financial reporting regime for credit institutions issued together with the Decision No. 16/2007/QD-NHNN dated 18 April 2007, of the Governor of State Bank of Vietnam ("Decision 16").

The State Bank of Vietnam issued Circular 27 on 31 December 2021 to amend and supplement several articles on the system of accounting accounts and the financial reporting regime for credit institutions, issued together with Decision 479 and Decision 16. The main changes of Circular 27 are as follows:

- Amending and supplementing a number of accounts and corresponding accounting contents in the chart of accounts for credit institutions;
- Amending and supplementing several financial statement items and related notes to the financial statements; and
- Replacing the names of the financial reporting templates; replacing and removing some other phrases previously prescribed in Decision 16.

Circular 27 took effect on 1 April 2022.

#### (e) Foreign currency transactions

According to accounting system in Vietcombank, all transactions are recorded in original currencies. Monetary assets and liabilities denominated in foreign currencies are translated into VND using the exchange rates prevailing at the reporting date. Non-monetary assets and liabilities denominated in foreign currencies are translated into VND at the exchange rate at the transactions date. Income and expenses arising in foreign currencies are converted into VND in the consolidated income statement at the spot exchange rates at the transactions date.

Foreign exchange differences arising during the year are recorded in the consolidated income statement.

To prepare the consolidated financial statements with consolidation method for the subsidiaries and equity method for the associates and joint-ventures of which their accounting currencies are not VND, assets, liabilities and equity accounts of those subsidiaries, associates and joint-ventures are converted to VND at spot exchange rates at the reporting date, and the consolidated income statement are converted to VND at the average exchange rate for the accounting period. In case the fluctuation range of the exchange rate between the beginning and the end of the period is above 20%, the spot exchange rate at the reporting date is applied.

Exchange differences arising from the conversion are recognised in equity in the consolidated statement of financial position.

#### (f) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Bank. The control exists when the Bank has the power to govern the financial and operating policies of an entity to obtain benefits from its activities. In assessing the control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that the control commences until the date that the control ceases.

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Inter-company balances, transactions, and incomes/expenses on transactions between the subsidiaries and the Bank are eliminated in full when preparing the consolidated financial statements. The accounting policies of subsidiaries have been changed if necessary to ensure the consistency with the policies adopted by the Bank.

Non-controlling interest is the portion of the profit or loss and net assets of a subsidiary attributable to equity interests that are not owned, directly or indirectly through subsidiaries, by the Bank.

#### (ii) Associates and joint-ventures

Associates are those entities to which the Bank has significant influence, but not control, over their financial and operating policies.

Joint-ventures are those entities to which the Bank has joint control, established by contractual agreements and require unanimous consent of all joint-venture investors for the entity's strategic financial and operating decisions.

The Bank adopts the equity method in accounting for its investments in associates and joint ventures in the consolidated financial statements. The Bank's share of post-acquisition profits or losses of its associates and joint-ventures from the date that it commences until the date that significant influence or joint control ceases and is recognised in the consolidated income statement. When the Bank's share of losses in associates and joint-ventures equals or exceeds the cost of its investments in the associates and joint-ventures, the Bank does not recognise further losses in its consolidated financial statements, unless it has obligations to pay on behalf of the associates and joint-ventures. Accounting policies of associates and joint-ventures have been changed where necessary to ensure consistency with the policies adopted by the Bank.

#### (g) Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with the SBV, Government treasury bills and other short-term valuable papers eligible for rediscounting with the SBV, balances with and loans to other credit institutions with an original maturity of not more than three months from the transaction date, securities with recovery or maturity period of not more than three months from date of purchase which are readily convertible into defined amounts of cash and that are subject to an insignificant risk of change in value, and held for the purpose of meeting short-term payment commitments rather than for investment or other purposes.

#### (h) Balances with and loans to other credit institutions

Balances with other credit institutions, (except for demand deposits, deposit with Vietnam Bank for Social Policies according to SBV's regulation of maintaining deposit balance with Vietnam Bank for Social Policies for State-owned credit institutions), are term deposits with other credit institutions and foreign bank branches with original maturity terms not exceeding three months.

Loans to other credit institutions are loans with original terms to maturity of not exceeding twelve months.

Demand deposits with other credit institutions are stated at the amount of the outstanding principal.

Term deposits with and loans to other credit institutions are stated at the amount of the outstanding principal less any specific provision for credit risk.

Loan classification of term deposits with and loans to other credit institutions and provision for credit risk thereof is made in accordance with the requirements of Circular No. 11/2021/TT-NHNN issued

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by the SBV on 30 July 2021, stipulating the classification of assets, rates and method of setting up risk provision and the use of provisions against credit risks in banking activity of credit institutions and foreign bank branches ("Circular 11"). Accordingly, Vietcombank has made specific provision for term deposits with and loans to other credit institutions in accordance with the accounting policy described in Note 2(i).

According to Circular 11, Vietcombank is not required to make general provision for balances with and loans to other credit institutions.

#### (i) Loans to customers

#### (i) Loans to customers

Loans to customers are stated in the consolidated statement of financial position at the principal amounts outstanding as at the reporting date.

Provision for credit loss on loans to customers is accounted and presented in a separate line on the consolidated statement of financial position. Provision for credit loss comprises specific provision for credit risk and general provision for credit risk.

#### (ii) <u>Loan classification</u>

#### Prior to 1 October 2021

Vietcombank performed loan classification for loans to customers in accordance with the requirements of Circular No. 02/2013/TT-NHNH dated 21 January 2013 issued by SBV on classification of assets, levels and method of setting up of risk provisions, and use of provisions against credit risks in the banking activity of credit institutions, foreign banks' branches ("Circular 02") and Circular No. 09/2014/TT-NHNN dated 18 March 2014 issued by SBV on amending, supplementing a number of Articles of the Circular 02 ("Circular 09").

Since 1 January 2010, the Vietcombank has applied Article 7, Decision No. 493/2005/QD-NHNN dated 22 April 2005 issued by the SBV to make loan classification based on the qualitative method as approved by the SBV. However, according to Circular 02, Vietcombank is required to classify loans and off-balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 02. Accordingly, in case the classifications of a debt in accordance with Article 10 and Clause 1 of Article 11, Circular 02 is different, the debt is to be classified into the group of higher risk.

Since 1 January 2015, Vietcombank has used the information from Credit Information Center ("CIC") about the loan group of customers at the time of loan classification to adjust the loan group, off-balance sheet commitments. If a customer's debts and off-balance sheet commitments are classified in a loan group that has a lower risk than the loan groups provided in CIC's list, Vietcombank shall adjust its classification of loans and off-balance commitments following the loan groups provided by CIC.

#### From 1 October 2021

Vietcombank performs loans classification for loan to customers in accordance with the requirements of Circular 11.

Since 1 January 2010, Vietcombank has applied Article 7, Decision No. 493/2005/QD-NHNN dated 22 April 2005 issued by the SBV to make loan classification based on the qualitative method as approved by the SBV. According to Circular 11, Vietcombank continues to classify loans based on qualitative method in accordance with the approval letter of the SBV and classify debts and off-

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balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 11. Accordingly, in case the classification of a debt in accordance with Article 10 and Clause 1 of Article 11, Circular 11 is different, the debt shall be classified into the group of higher risk.

Since 1 January 2015, Vietcombank has used the information from Credit Information Center ("CIC") about the loan group of customers at the time of loan classification to adjust the loan group, off-balance sheet commitments. If a customer's debts and off-balance sheet commitments are classified in a loan group that has a lower risk than the loan groups provided in CIC's list, Vietcombank shall adjust its classification of debts and off-balance commitments following the loan groups provided by CIC.

Loan classification for loans having rescheduled debt repayment term, exempted or reduced interest and fees in order to support customers affected by Covid-19 pandemic

Prior to 17 May 2021

Vietcombank has applied Circular No. 01/2020/TT-NHNN ("Circular 01") issued by the SBV regulating credit institutions and foreign bank branches to reschedule the debt repayment term, exempting, reducing interests and fees, keeping loan group unchanged in order to support customers affected by Covid-19 pandemic. Accordingly, for customers with obligations of paying principals and/or interest during the period from 23 January 2020 to the day after 3 months from the day the Prime Minister declares the end of the Covid-19 pandemic, and the borrowers are not able to repay the principal and/or interest in accordance with the payment schedules specified in the signed loan contract/agreement due to decrease in revenue, profit caused by the effect of Covid-19 pandemic, Vietcombank is allowed to reschedule the repayment period for these debts while maintaining the same loan group as classified at most recent date before 23 January 2020.

#### From 17 May 2021 to before 7 September 2021

Vietcombank has applied Circular No. 03/2021/TT-NHNN dated 2 April 2021 ("Circular 03") issued by the SBV amending and supplementing certain articles of Circular 01. Accordingly, the customers whose loans were disbursed before 10 June 2020 and incurred obligations of paying principals and/or interest during the period from 23 January 2020 to 31 December 2021, and those customers are unable to pay the principal and/or interest in accordance to the payment schedules specified in signed loan contracts/agreements due to decrease in revenue, income caused by Covid-19 pandemic, Vietcombank is allowed to reschedule loan repayment period, exempt or reduce interest and fees, and keep the loan group unchanged as classified in accordance with Circular 02 as follows:

| Loan<br>disbursement<br>timing | Period of<br>debt payment<br>obligation<br>occurrence | Overdue<br>status                              | Period of overdue occurrence               | Principle of keeping loan<br>group unchanged  |
|--------------------------------|---|--|--|---|
| Before 23/01/2020              | From 23/01/2020 to 31/12/2021                         | Not past<br>due or<br>overdue up<br>to 10 days | From 30/03/2020<br>to before<br>31/12/2021 | Keeping the loan group unchanged as classified at the most recent date before 23/01/2020. |
|                                |   | Overdue  | From 23/01/2020<br>to 29/03/2020           |   |

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| From 23/01/2020 to before 10/06/2020 | Not past<br>due or<br>overdue up<br>to 10 days | From 17/05/2021<br>to before<br>31/12/2021 | Keeping the loan group unchanged as classified at the most recent date before the date of first rescheduling loan repayment period. |
|--------------------------------------|--|--|---|
|                                      | Overdue  | From 23/01/2020<br>to before<br>17/05/2021 | Keeping the loan group unchanged as classified at the most recent date before the date the loan becomes overdue.                    |

From 7 September 2021

Vietcombank has applied Circular No. 14/2021/TT-NHNN dated 7 September 2021 ("Circular 14") issued by the SBV amending and supplementing certain articles of Circular 01. Accordingly, the customers whose loans were disbursed before 1 August 2021 and incurred obligations of paying principals and/or interest during the period from 23 January 2020 to 30 June 2022; and those customers are unable to pay the principal and/or interest in accordance to the payment schedules specified in signed loan contracts/agreements due to decrease in revenue, income caused by Covid-19 pandemic, Vietcombank is allowed to reschedule loan repayment term, exempt or reduce interest and fees, and keep the loan group unchanged as follow:

| Loan<br>disbursement<br>timing     | Period of debt payment obligation occurrence | Overdue<br>status                              | Period of overdue occurrence                                     | Principle of keeping<br>loan group<br>unchanged   |
|------------------------------------|--|--|--|---|
| Before 23/1/2020                   | From 23/1/2020 to 30/6/2022                  | Not past<br>due or<br>overdue up<br>to 10 days | From 30/3/2020 to 30/6/2022                                      | Keeping the loan group unchanged as classified at the most recent date before 23/1/2020.  |
| From 23/1/2020 to before 1/8/2021  |  | Not past<br>due or<br>overdue up<br>to 10 days | From 17/5/2021 to before 17/7/2021 or from 7/9/2021 to 30/6/2022 | Keeping the loan group unchanged as classified at the most recent date before the date of first rescheduling loan repayment period. |
| Before 23/1/2020                   |  | Overdue  | From 23/1/2020 to 29/3/2020                                      | Keeping the loan group unchanged as classified at the most recent date before 23/1/2020.  |
| From 23/1/2020 to before 10/6/2020 |  | Overdue  | From 23/1/2020 to before 17/5/2021                               |   |

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| From         | Overdue | From   | 17/7/2021 | to | Keeping     | the    | loan   |
|--------------|---------|--------|-----------|----|-------------|--------|--------|
| 10/6/2020 to | 1       | before | 7/9/2021  |    | group un    | change | ed as  |
| before       |         |        |           |    | classified  | at the | most   |
| 1/8/2021     |         |        |           |    | recent date | e befo | re the |
|              |         |        |           |    | date t      | he     | loan   |
|              |         |        |           |    | becomes o   | overdu | ıe.    |
|              |         |        |           |    |             |        |        |

For the loan balances having rescheduled repayment term, interest exempted or reduced and loan group being kept unchanged during the restructured term and their repayment period is not further rescheduled by Vietcombank in accordance with prevailing regulations: Vietcombank classifies these debts in accordance with Circular 11, taking into account the number of times of rescheduling repayment period and keeping loan group unchanged (regardless of whether the debt has passed the probation period or not).

#### (iii) Specific provision for credit risk

#### Prior to 1 October 2021

In accordance with the requirements of Circular 02, specific provision for credit risk of debts at the end of each quarter is determined based on the provision rates corresponding to the results of loan classification and outstanding principals of debts at the last working day of each quarter (for the last quarter of the annual accounting period, specific provision for credit risk is determined based on the provision rates corresponding to the results of loan classification and outstanding principals of loan at the last working day of the second month of the last quarter of the annual accounting period) less deductible value of collateral.

#### From 1 October 2021

In accordance with the requirements of Circular 11, specific provision for credit risk of debts at the end of each month is determined based the provision rates corresponding to the results of loan classification and outstanding principals of loan at the last day of the month less deductible value of collateral.

Specific provision is calculated based on the following provision rates corresponding to the outstanding principals of loans less deductible value of collaterals:

|                                | Provsion rate |
|--------------------------------|---------------|
| Group 1 – Current debt         | 0%            |
| Group 2 – Special mention debt | 5%            |
| Group 3 – Sub-standard debt    | 20%           |
| Group 4 – Doubtful debt        | 50%           |
| Group 5 – Loss debt            | 100%          |
|                                |               |

Bad debts are loans in Groups 3, 4 and 5.

For the loans having rescheduled repayment term, exempted or reduced interest and fees in order to support customers affected by Covid-19 pandemic, Vietcombank determines and recognises the additional specific provision for the entire outstanding loan balance of customers, including the loan balances having rescheduled repayment term, exempted or reduced interest according to the results of loan classification in accordance with Circular 11 (without applying the provision of keeping loan group unchanged under Circular 03) as follows:

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| Additional provision                                       | Deadline            |
|--|---------------------|
| At least 30% of the required additional specific provision | By 31 December 2021 |
| At least 60% of the required additional specific provision | By 31 December 2022 |
| 100% of the required additional specific provision         | By 31 December 2023 |

As at 31 December 2022, Vietcombank has made 100% of the additional specific provision to be made as above.

#### (iv) General provision for credit

#### Prior 1 to October 2021

Vietcombank made general provision at 0.75% total outstanding principals at the last working day of each quarter (for the last quarter of the annual accounting period, a general provision for credit risk is determined at 0.75% of total outstanding principals at the last working day of the second month of the last quarter of the annual accounting period) of the loans classified in Group 1 to Group 4.

#### From 1 October 2021

Vietcombank makes general provision at 0.75% total outstanding principals at the last day of each month of the loans classified in Group 1 to Group 4.

#### (v) <u>Bad debts written-off</u>

According to Circular 11, Vietcombank writes off bad debts in the following cases:

- Borrowers who are dissolved, bankrupted under legal regulations (in case of legal entities); or are deceased or missing (in case of individuals);
- Debts are classified into Group 5.

#### (j) Investments

#### (i) Trading securities

Trading securities are debt securities, equity securities and other securities acquired and held for the purpose of reselling within one year to gain profit on price variances.

Trading securities are initially recognised at cost. They are subsequently measured at the lower of book value and market price. Gains or losses from the sales of trading securities are recognised in the consolidated income statement.

#### (ii) Investment securities

Investment securities are classified into two categories: available-for-sale and held-to-maturity investment securities. Vietcombank classifies investment securities on their purchase dates. In accordance with Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, the Vietcombank is allowed to reclassify investment securities once, at maximum, after the acquisition date.

#### Available-for-sale investment securitie

Available-for-sale securities are debt securities, equity securities or other securities, which are acquired for an indefinite period and may be sold at any time. For equity securities, the investee is not a subsidiary, associate or joint venture of Vietcombank and Vietcombank is neither a founding shareholder nor a strategic partner; nor has the impact on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the Members' Council/Board of Directors/Board of Management.

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Post-acquisition interest income from available-for-sale debt securities is recognised in the consolidated income statement on an accrual basis.

#### Held-to-maturity investment securities

Held-to-maturity securities are debt securities, with fixed or determinable payments and maturities. Vietcombank has the positive intention and ability to hold until maturity.

Post-acquisition interest income from held-to-maturity securities is recognised in the consolidated income statement on an accrual basis.

Investment securities are initially recognised at cost, including transaction costs and other directly attributable costs. They are subsequently measured at amortised cost less provision for investment securities. Premiums and discounts arising from purchases of debt securities are amortised in the consolidated income statement using the straight-line method over the period from the acquisition date to the maturity date.

#### Provision for investment securities

Investment securities which are unlisted corporate bonds except for bonds issued by credit institution are classified and made provision for credit risk in accordance with the requirements of Circular 11 as described at Note 2(i). For other available-for-sale investment securities, provision for diminution in the value of securities is made if their market price decreases to below their cost. For other held-to-maturity securities, provision for diminution in the value of securities is made when there is indication of prolonged decline in securities prices or there is certain evidence that it is difficult for Vietcombank to fully recover the investment amount.

According to Circular 24, Vietcombank is not required to make provision for Government, Government-guaranteed, and municipal bonds from the fiscal year 2022.

#### (iii) Long-term investments

Other long-term investments represent Vietcombank's equity investments in other enterprises where Vietcombank owns less than 11% of voting rights and is either a founding shareholder or a strategic partner; or has influences on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the Members' Council/Board of Directors/Board of Management but Vietcombank does not have control or significant influence over the investees.

Other long-term investments include equity securities and other long-term capital contributions which are intended to hold for more than one year (except for capital contributions and investments into joint-ventures, associates and subsidiaries).

Other long-term investments are initially recognised at cost less provision for diminution in the value of investment.

For investments in unlisted equity securities, the provision for diminution in the value of long-term investments is made for the local economic entity owned by Vietcombank at the end of the annual accounting period which has signs of decrease in value compared to Vietcombank's carrying value in accordance with Circular No. 48/2019/TT-BTC dated 8 August 2019 issued by the Ministry of Finance ("Circular 48"). Accordingly, the provision amount for the investment is the difference between the parties' actual investment capital at the economic entity receiving capital contribution and actual equity capital of economic entity at the time of provisioning multiplied (x) by the actual rate of chartered capital (%) of Vietcombank at the economic entity at the time of provisioning. For an investment in listed securities or investments which market price can be determined reliably, provision is made based on the securities' market price.

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#### (k) Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future (repos) are still recognised in the consolidated financial statements. The corresponding cash received from these agreements is recognised in the consolidated statement of financial position as a liability. The difference between the sale price and repurchase price is amortised in the consolidated income statement over the term of the agreement using the straight-line method.

Securities purchased under agreements to resell at a specific date in the future are not recognised in the consolidated financial statements. The corresponding cash paid under these agreements is recognised in the consolidated statement of financial position in "Loans to customers". The difference between the purchase price and resale price is amortised in the consolidated income statement over the term of the agreement using the straight-line method.

#### (l) Tangible fixed assets

#### (i) <u>Cost</u>

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use on the site where it is located.

In accordance with Circular No. 45/2013/TT-BTC dated 25 April 2013 issued by the Ministry of Finance ("Circular 45") guiding the framework of management, use and depreciation of fixed assets, assets shall be considered as fixed assets if they meet all of the following three criteria:

- It is certain to gain future economic benefits from the use of such assets;
- The useful life of assets is above one year;
- Historical costs of the assets must be reliably determinable, with a minimum value of VND30,000,000

Expenditures incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to the consolidated income statement for the period in which the costs are incurred. In case it can be clearly demonstrated that these expenditures have resulted in an increase in the expected future economic benefits obtained from the use of these tangible fixed assets beyond their originally assessed standard level of performance, the expenditures will be capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful life of each asset as follows:

| <ul> <li>Buildings and structures</li> </ul>                   | 5 - 25 years |
|--|--------------|
| Machinery and equipment  | 3 - 5 years  |
| <ul> <li>Motor vehicles and means of transportation</li> </ul> | 6 years      |
| <ul> <li>Other tangible fixed assets</li> </ul>                | 4 years      |

#### (m) Intangible fixed assets

#### (i) Land use rights

According to Circular 45, intangible fixed assets recognised as land use rights comprise of:

• The land use rights granted by the State with land use fee or receiving the transfer of legal land

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use rights (including definite and indefinite land use rights);

The rights to use the leased land before the effective date of the Land Law 2003 but the rent has
been paid for the leasing time or paid in advance for many years and the remaining paid land
lease term is at least five years and granted with certificate of land use rights by the competent
authority.

The initial cost of land use rights is determined as the total amount paid to have the land use rights plus costs of site clearance, ground leveling, registration fee (excluding costs of construction on that land) or the value of land use rights with contributed capital.

Land use rights not recognised as intangible assets comprise of:

- Land use rights granted by the State without land use fee;
- For lease of land whose payment is made 1 time at the beginning for the entire lease period (the
  land is leased after the effective date of Law on lands 2003, whose land use right certificated is
  not grant), the lease payment is amortised gradually to operating expenses of the Bank over the
  lease term;
- In case lease payment is made annually, rental fee is accounted into operating expense of the period in accordance with the annual lease payment

According to Circular 45, intangible fixed assets which are indefinite term land use rights with land use fee or receiving the legal indefinite term land use rights are not amortised.

For the intangible fixed assets which are the value of definite land use rights with term or the leased land use rights, the amortisation period is the period permitted for land use of Vietcombank.

#### (ii) Other intangible fixed assets

Other intangible fixed assets are stated at cost less accumulated amortisation. These intangible fixed assets are amortised on a straight-line basis over 3 years.

#### (n) Other assets

Except for receivables from uncollectible income as presented in Note 2(u)(iv), provision for overdue assets which are not classified as assets bearing credit risk are made in accordance with Circular 48 and Circular No. 200/2014/TT-BTC issued by the Ministry of Finance on 22 December 2014 ("Circular 200"). Accordingly, provison for these other assets is based on their overdue period or estimated irrevocable loss for debts that are not due but Vietcombank has collected evidence to identify that debtor has become bankrupt, filing for bankruptcy or has absconded; or being prosecuted, detained or tried by law enforcement bodies or serving a sentence; or suffering from a serious illness (certified by the hospital); deceased; or those remains irrecoverable after the Bank filing a lawsuit due to its debtor had fled from his/her residence; the debt which has been sued for debt collection by Vietcombank but the case has been suspended.

| Overdue period                                  | Provision rate |
|---|----------------|
| From six (6) months to less than one (1) year   | 30%            |
| From one (1) year to less than two (2) years    | 50%            |
| From two (2) years to less than three (3) years | 70%            |
| From three (3) years and above                  | 100%           |

For other assets that are classified as assets with credit risk, Vietcombank classifies and makes provision similarly to loans to customers described in Note 2(i).

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#### (o) Deposits and borrowings from other credit institutions

Deposits and borrowings from other credit institutions are stated at cost.

#### (p) Customer deposits

Customer deposits are stated at cost.

#### (q) Valuable papers issued

Valuable papers issued are stated at cost and accumulated amortised premiums or discounts. Cost of valuable papers issued includes the proceeds from the issuance less directly attributable costs.

#### (r) Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for Vietcombank for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, Vietcombank is required to pay the eligible employee severance allowance calculated based on years of service until 31 December 2008 and employee's average monthly salary of the latest six-month period until termination.

#### (s) Bonus and welfare fund

Bonus and welfare funds is appropriated from profit after tax in accordance with the Resolution of the General Meeting of Shareholders and recorded as liabilities in the consolidated statement of financial position. The bonus and welfare fund is used for the purposes specified in Decree No. 93/2017/ND-CP dated 7 August 2017 issued by the Government ("Decree 93").

#### (t) Capital and reserves

#### (i) Ordinary shares

Ordinary shares are classified as equity and recognised at par value. Incremental costs directly attributable to the issuance of ordinary shares are recognised as a deduction from share premium in equity.

#### (ii) Share premium

On receipt of capital from shareholders, the difference between the issuance price and the par value of the shares is recorded in share premium under equity.

#### (iii) Treasury shares

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Bank issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. Odd shares are shares representing the share capital formed by the combination of fractional shares divided proportionally to investors. In all other cases, when shares recognized as equity are repurchased, their par value amount is recognized as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

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#### (iv) Reserves

Reserves are used for specific purposes and appropriated from net profit after tax of the Bank and Vietcombank Finance Leasing Company Limited ("VCBL") at prescribed rates as below:

- Supplementary charter capital reserve: 5% of net profit after tax of each entity. According to Decree 93, the maximum rate for this reserve does not exceed charter capital of the Bank/VCBL.
- Financial reserve: 10% of net profit after tax of each entity. The maximum rate for this reserve is not specified under Decree 93.
- Investment and development fund and other funds: appropriated following the resolutions of the General Meeting of Shareholders/Members' Council and in accordance with relevant statutory requirement.

The remaining net profit after tax, after appropriation to reserves and dividends payment, is recorded as retained profits

#### (v) Foreign exchange differences

Foreign exchange differences are differences arising when financial statements in foreign currencies of overseas subsidiaries are converted to VND for the purpose of preparing consolidated financial statements.

#### (u) Income and expenses

#### (i) Interest income and interest expenses

Vietcombank recognises interest income from debts classified in Group 1 – Current debt as defined in Note 2(i) on accrual basis. Interest receivable from debts being kept loan group as Group 1 – Current debt as a result of the implementation of the State's policies and interest receivable from debts classified in Group 2 to Group 5 are recognised in the consolidated income statement upon receipt.

Interest expenses are recorded on accrual basis.

#### (ii) Fee and commission income and cash dividend income

Fee and commission income are recognised on an accrual basis.

Cash dividends from investment activities are recognised in the consolidated income statement when Vietcombank's right to receive dividend is established.

#### (iii) Share dividends

In accordance with Circular 200, share dividends distributed from retained profits, share premium and reserves in equity of joint stock companies are not recorded as an income in the consolidated income statement. Instead, the additional shares received are reflected as increase in the number of shares held by Vietcombank.

#### (iv) Recognition of receivables not yet collected

According to Circular No. 16/2018/TT-BTC dated 7 February 2018 issued by the Ministry of Finance, receivables that are recognised as income but not yet collected at the due date are recoreded as a reduction of income if the due date is within the same accounting period, or recorded as an expense if the due date is not within the accounting period, and must be monitored on the off-balance sheet for following-up on collection. Upon actual receipt of these receivables, Vietcombank recognised them in other income.

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#### (v) Leases

#### (i) <u>Lessee</u>

Payments made under operating leases are recognised in the consolidated income statement on a straight-line basis over the lease term.

#### (ii) Lessor

Vietcombank recognises finance leased assets as "Loans to customers" in the consolidated statement of financial position at the net value of the investment defined in the lease contract. Financial leases are recognized as principal outstanding for loans to customers and income from finance leases is recognised as "Income from interest and similar income". Instalment income is amortised over the lease term using interest rate over the net investment of the leased assets. The loan classification of finance lease receivables is made in accordance with the quantitative method as stipulated in Article 10 of Circular 11.

Vietcombank recognises operating lease assets in the consolidated statement of financial position. Operating lease income is recognised on a straight-line basis over the lease term regardless of payment method. Expenses occurred during the leasing period, including depreciation expenses are recognised as operating expenses for the period.

#### (w) Corporate income tax

Corporate income tax comprises of current and deferred tax. Corporate income tax is recognised in the consolidated income statement except that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payables in respect of the previous periods.

Deferred income tax is calculated for the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred income tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### (x) Related parties

Related parties of Vietcombank include:

- Individuals or organisations which have the authority to appoint managers or members of the Supervisory Board of the parent company of Vietcombank;
- Management personnel or members of the Supervisory Board of the Bank;
- Companies or organisations which have the authority to appoint management personnel, members of the Supervisory Board of the Bank;
- Wives, husbands, parents, children (including foster parents, foster children, parents-in-law, son-in-law, daughter-in-law, step-parents, step children), siblings (including half siblings), brothers-in-law, sisters-in-law of management personnel, members of the Supervisory Board,

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capital contributors or shareholders who hold at least 5% of charter capital or share capital with voting rights of the Bank;

- Individuals or organisations that hold at least 5% of charter capital or share capital with voting rights of Bank; and
- Representatives for the Bank's paid-in capital and shares.

The Government of Vietnam, through the State Bank of Vietnam, is a shareholder of the Bank. Therefore, in these consolidated financial statements, some Government agencies, including the Ministry of Finance and the State Bank of Vietnam are considered as related parties of Vietcombank.

#### (y) Segment reporting

A segment is a distinguishable component of Vietcombank engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

#### (z) Off-balance sheet items

#### (i) Currency contracts

Vietcombank involves in currency forward and currency swap contracts to facilitate customers' transferring, adjusting or reducing foreign exchange risk or other market risks, and also serve Vietcombank's business purposes.

Forward contracts are commitments to either purchase or sell a designated currency at a specific future date for a specific exchange rate and cash settlement. Forward contracts are recorded at nominal values at transaction dates and are subsequently revaluated at the reporting date. Differences on revaluation are recognised under "Foreign exchange differences" in the equity and is recorded in the consolidated income statement at the end of the accounting period. Differences between the amount in VND of the foreign currency amounts which are committed to buy/sell at forward rate and spot rate are recognised in the consolidated income statement on a straight-line basis over the term of the forward contracts.

Currency swap contracts are commitments to settle in cash at a future date based on differences between specified exchange rates, calculated on the notional principal amount. Premiums/discounts arising from the difference of the spot exchange rate at the effective date of the contracts and the forward exchange rate will be recognised immediately on the effective date of the contracts as an asset if they are positive or as a liability if they are negative in the consolidated statement of financial position. This difference is amortised to the consolidated income statement on a straight-line basis.

#### (ii) Interest swap contracts

Interest swap contracts are commitments to settle interest amounts based on a floating rate or a fixed rate calculated on the same notional amount. The value of commitment in interest rate swap contracts is not recognised on the consolidated statement of financial position. Differences in interest rate swaps are recognized in the consolidated income statement on an accrual basis.

#### (iii) Commitments and contingent liabilities

Vietcombank has credit commitments arising from its regular lending activities. These commitments are unutilised loans and overdraft facilities which are approved. Vietcombank also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. Many of the contingent liabilities and commitments will expire without any advanced payment, in whole or in

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part. Therefore, these commitments and contingent liabilities do not represent expected future cash flows.

According to Circular 11, Vietcombank, for management purpose has to classify guarantees, payment acceptances and irrevocable lending commitments with specific effective date into 5 groups, similar to loans to customers to management purpose (Note 2(i)).

#### (aa) Offsetting

Financial assets and liabilities are offsetted and the net amounts are reported in the consolidated statement of financial position if, and only if, Vietcombank has currently enforceable legal rights to offset the recognised amounts and Vietcombank has an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### (bb) Basic earnings per share

Vietcombank presents basic earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank (after adjustment for appropriation to bonus and welfare funds) by the weighted average number of ordinary shares outstanding during the period.

If new shares issued during the period only change the number of shares without changing the equity, Vietcombank will adjust the weighted average number of ordinary shares outstanding during the period presented in the consolidated financial statements, which leads to corresponding adjustment for EPS.

## 3. Presentation of financial instruments in accordance with Circular No. 210/2009/TT-BTC

During its business operations, Vietcombank regularly enters into contracts which give rise to financial assets, financial liabilities and equity instruments.

Financial assets of Vietcombank mainly include:

- Cash;
- Balances with the State Banks;
- Balances with and loans to other credit institutions;
- Loans to customers;
- Trading securities;
- Investment securities;
- Capital contributions, long-term investments;
- Derivative financial assets; and
- Other financial assets

Financial liabilities of Vietcombank mainly include:

- Amounts due to the Government and the State Banks;
- Deposits and borrowings from other credit institutions;
- Customer deposits;
- Funds for finance, entrusted investments and entrusted loans;
- Valuable papers issued;
- · Derivative financial liabilities; and
- Other financial liabilities.

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#### (a) Classification of financial assets and liabilities

Only for the disclosure purpose in the consolidated financial statements, Vietcombank classifies financial assets and financial liabilities in accordance with Circular No. 210/2009/TT-BTC dated 6 November 2009 issued by the Ministry of Finance ("Circular 210"). Financial assets are classified as:

- Financial assets held for trading;
- Held-to-maturity investments;
- Loans and receivables; and
- Available-for-sale financial assets.

Financial liabilities are classified as:

- Financial liabilities held for trading; and
- Financial liabilities carried at amortised cost.

#### (b) Recognition

Financial assets and financial liabilities are recognized in the statement of financial position if and only if Vietcombank enters into a contractual relationship for the supply of the relevant financial instrument. Vietcombank recognizes financial assets and financial liabilities at the date Vietcombank signs and performs in accordance with the effective contract terms (transaction date accounting).

#### (c) Derecognition

Vietcombank derecognizes financial assets when and only when the right to receive cash flows from the financial asset terminates or Vietcombank has transferred substantially all risks and rewards of ownership of the financial asset. A financial liability is derecognised only when the liability has been paid (the obligation has been fulfilled, canceled or expired).

#### (d) Measurement and disclosures of fair value

In accordance with Circular 210, Vietcombank has to disclose the fair value of financial assets and financial liabilities to compare with the book value of those financial assets and financial liabilities as disclosed in Note 43(b).

The disclosure of fair value of the financial instruments is only for the disclosure purpose in Note 43(b). The financial instruments of Vietcombank are still recognised and recorded in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System applicable to credit institutions issued by the SBV and the relevant statutory requirements applicable to financial reporting as described in the notes above.

Fair value is the amount for which an asset could be exchanged, or a liability settled, among knowledgeable, willing parties in an arm's length transaction on the measurement date.

When an active market exists for a financial instrument, Vietcombank measures the fair value of that instrument using its quoted price in the active market. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions.

In case there is not enough information to utilise valuation techniques, fair value of the financial instruments without quoted market prices in the active market are deemed not to have been reliably measured and therefore, not disclosed.

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#### 4. Cash, gold, silver and gemstones

5.

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| Cash on hand in VND  | 14,798,349                | 14,633,327                |
| Cash on hand in foreign currencies   | 3,549,739                 | 3,377,966                 |
| Valuable papers in foreign currencies  | 446                       | 473                       |
|  | 18,348,534                | 18,011,766                |
| Balances with the State Banks  |                           |                           |
|  |                           |                           |
|  | 31/12/2022                | 31/12/2021                |
|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
| Balances with the State Bank of Vietnam (i)  |                           |                           |
| Balances with the State Bank of Vietnam (i) Balances with Bank of the Lao L.D.R (ii) | VND million               | VND million               |

(i) Balances with the SBV consist of compulsory reserve ("CRR") balance and current deposits balance exceeding CRR.

The average balance of the demand deposits of the Bank with the SBV must not be less than the periodic balance of CRR. The amount of CRR during the CRR maintenance period is calculated by their respective CRR rates applicable to the Bank for each type of deposits during CRR maintenance period multiplied by the average balances of reservable deposits hold during the reserve computation period corresponding to that type of deposits.

The effective CRR rates at the year-end were as follows:

| Type of deposits  | 31/12/2022 | 31/12/2021 |
|---|------------|------------|
| Demand deposits and deposits in VND with terms of less than 12 month  | ths 3%     | 3%         |
| Deposits in VND with terms of 12 months and above                     | 1%         | 1%         |
| Demand deposits and deposits in foreign currencies with terms of less |            |            |
| than 12 months  | 8%         | 8%         |
| Deposits in foreign currencies with terms of 12 months and above      | 6%         | 6%         |
| Deposits from overseas credit institutions in foreign currencies      | 1%         | 1%         |

The interest rates of current account at the year-end were as follows:

| Type of deposits                 | 31/12/2022 | 31/12/2021 |
|----------------------------------|------------|------------|
| Within compulsory reserve in VND | 0.5%/p.a   | 0.5%/p.a   |
| Within compulsory reserve in USD | 0%/p.a     | 0%/p.a     |
| Over compulsory reserve in VND   | 0%/p.a     | 0%/p.a     |

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| Type of deposits               | 31/12/2022 | 31/12/2021 |
|--------------------------------|------------|------------|
| Over compulsory reserve in USD | 0%/p.a     | 0%/p.a     |

Balances with Bank of the Lao L.D.R ("the BOL") consist of margin deposits in Lao Kip ("LAK") (ii) relating to the establishment of the Bank's subsidiary in Lao People's Democratic Republic, compulsory reserve balance and current deposits balance in accordance with the BOL's requirement.

The effective CRR rates at the year-end were as follows:

| Type of deposits   | 31/12/2022 | 31/12/2021 |
|--|------------|------------|
| Deposits in LAK with terms of 12 months and below                | 5%         | 3%         |
| Deposits in foreign currencies with terms of 12 months and below | 5%         | 5%         |

#### 6.

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|--|---------------------------|---|
| Balances with other credit institutions                            |                           |   |
| Demand deposits in VND   | 43,785,687                | 7,454                                   |
| Demand deposits in foreign currencies                              | 67,839,420                | 39,098,058                              |
| Term deposits in VND   | 134,985,297               | 104,007,836                             |
| Term deposits in foreign currencies                                | 37,117,315                | 37,923,633                              |
|  | 283,727,719               | 181,036,981                             |
| Loans to other credit institutions                                 |                           |   |
| Loans in VND   | 38,642,157                | 42,708,446                              |
| Loans in foreign currencies  | 2,107,568                 | 6,019,119                               |
|  | 40,749,725                | 48,727,565                              |
| Provision for balances with and loans to other credit institutions | (10,840,000)              | (3,952,781)                             |
|  | 313,637,444               | 225,811,765                             |
| Balances with and loans to other credit institutions by debt group | were as follows:          |   |
|  | 31/12/2022                | 31/12/2021                              |
|  | VND million               | VND million                             |
| Current debts  | 181,762,038               | 168,745,198                             |
| Loss debts   | 11,000,000                | 4,000,000                               |
|  | 192,762,038               | 172,745,198                             |

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Movements in provision for balances with and loans to other credit institutions during the year were as follows:

|    |   | 2022<br>VND million       | 2021<br>VND million<br>(restated)       |
|----|---|---------------------------|---|
|    | Opening balance                                       | 3,952,781                 | 1,000,000                               |
|    | Provision made during the year (Note 32)              | 6,887,219                 | 2,952,781                               |
|    | Closing balance                                       | 10,840,000                | 3,952,781                               |
| 7. | Trading securities                                    |                           |   |
|    |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|    | Debt securities                                       |                           |   |
|    | Government bonds                                      | 357,773                   | 1,493,814                               |
|    | Bonds issued by other local credit institutions       | 693,769                   | 499,364                                 |
|    | Securities issued by local economic entities          | 345,925                   | 499,000                                 |
|    | Equity securities                                     |                           |   |
|    | Equity securities issued by other credit institutions | 12,531                    | 77,084                                  |
|    | Equity securities issued by local economic entities   | 133,577                   | 286,820                                 |
|    |   | 1,543,575                 | 2,856,082                               |
|    | Provision for trading securities                      | (43,888)                  | (56,433)                                |
|    |   | 1,499,687                 | 2,799,649                               |
|    | Trading securities by listing status were as follows: |                           |   |
|    |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|    | Debt securities                                       | 1,397,467                 | 2,492,178                               |
|    | Listed  | 357,773                   | 1,521,064                               |
|    | Unlisted  | 1,039,694                 | 971,114                                 |
|    | Equity securities                                     | 146,108                   | 363,904                                 |
|    | Listed  | 105,392                   | 281,547                                 |
|    | Unlisted  | 40,716                    | 82,357                                  |
|    |   | 1,543,575                 | 2,856,082                               |
|    | Offisted  |                           | 8                                       |

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Movements in provision for trading securities during the year were as follows:

|  | 2022<br>VND million | 2021<br>VND million |
|--|---------------------|---------------------|
| Opening balance                          | 56,433              | 37,800              |
| Provision made during the year (Note 27) | 21,006              | 18,633              |
| Other adjustments                        | (33,551)            | -                   |
| Closing balance                          | 43,888              | 56,433              |

#### 8. Derivative and other financial assets

|  | 31/12/2022                  |  | 31/12             | /2021                                   |
|--|-----------------------------|--|-------------------|---|
|  | Contract value  VND million | Carrying value Assets/ (liabilities) VND million | Contract<br>value | Carrying value                          |
|  |                             |  | VND million       | Assets/<br>(liabilities)<br>VND million |
| Currency derivative Currency swap contracts Currency forward | 81,264,769                  | 169,699  | 73,505,048        | 190,674                                 |
| contracts  | 22,250,388                  | (13,184)   | 23,984,714        | 112,528                                 |
|  | 103,515,157                 | 156,515  | 97,489,762        | 303,202                                 |

#### 9. Loans to customers

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Loans to local economic entities and individuals    | 1,136,450,786             | 951,443,830               |
| Discounted bills and valuable papers                | 2,908,120                 | 3,879,226                 |
| Finance lease receivables                           | 4,991,115                 | 4,376,120                 |
| Loans given to make payments on behalf of customers | 7,409                     | 889                       |
| Loans to foreign organisations and individuals      | 708,820                   | 1,049,890                 |
|   | 1,145,066,250             | 960,749,955               |

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Analysis of loan portfolio by quality:

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|--|---------------------------|---|
| Current debts                                    | 1,133,162,470             | 951,130,994                             |
| Special mentioned debts                          | 4,083,359                 | 3,497,833                               |
| Sub-standard debts                               | 414,767                   | 737,811                                 |
| Doubtful debts                                   | 782,370                   | 965,987                                 |
| Loss debts                                       | 6,623,284                 | 4,417,330                               |
|  | 1,145,066,250             | 960,749,955                             |
| Analysis of loan portfolio by original maturity: |                           |   |
|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million               |
| Short-term debts                                 | 651,421,776               | 508,285,894                             |
| Medium-term debts                                | 41,726,956                | 40,535,854                              |
| Long-term debts                                  | 451,917,518               | 411,928,207                             |
|  | 1,145,066,250             | 960,749,955                             |
| Analysis of loan portfolio by type of borrowers: |                           |   |
|  | 31/12/2022                | 31/12/2021                              |
|  | VND million               | VND million                             |
| State-owned enterprises                          | 63,930,380                | 60,146,527                              |
| Limited companies                                | 203,088,337               | 169,542,086                             |
| Foreign invested enterprises                     | 85,943,755                | 66,611,876                              |
| Co-operative and private companies               | 2,289,294                 | 2,819,975                               |
| Individuals and individual business households   | 540,349,776               | 448,102,945                             |
| Others   | 249,464,708               | 213,526,546                             |
|  | 1,145,066,250             | 960,749,955                             |

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Analysis of loan portfolio by industry sector:

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| Processing and manufacturing                     | 243,683,447               | 203,057,429               |
| Trading and services                             | 184,463,459               | 152,212,435               |
| Electricity, gas, water processing and supplying | 58,615,950                | 59,813,456                |
| Construction                                     | 75,113,942                | 86,628,722                |
| Transportation, logistics and communication      | 31,585,533                | 28,715,341                |
| Mining   | 19,084,011                | 15,084,113                |
| Agriculture, forestry and aquaculture            | 36,100,729                | 25,096,242                |
| Hotel and restaurant                             | 18,278,882                | 16,921,726                |
| Others   | 478,140,297               | 373,220,491               |
|  | 1,145,066,250             | 960,749,955               |

#### 10. Provision for loans to customers

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|---|---------------------------|---|
| General provision<br>Specific provision | 8,468,771<br>16,310,647   | 7,054,861<br>18,685,423                 |
|   | 24,779,418                | 25,740,284                              |

Movements in general provision for loans to customers during the year were as follows:

|  | 2022<br>VND million | 2021<br>VND million<br>(restated) |
|--|---------------------|-----------------------------------|
| Opening balance                          | 7,054,861           | 5,895,579                         |
| Provision made during the year (Note 32) | 1,416,142           | 1,159,282                         |
| Foreign currency translation difference  | (2,232)             | -                                 |
| Closing balance                          | 8,468,771           | 7,054,861                         |

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Movements in specific provision for loans to customers during the year were as follows:

|     |   | 2022<br>VND million       | 2021<br>VND million<br>(restated)       |
|-----|---|---------------------------|---|
|     | Opening balance   | 18,685,423                | 13,347,215                              |
|     | Provision made during the year (Note 32)  | 1,167,748                 | 7,877,412                               |
|     | Provision utilised for writing-off bad debts                                    | (3,530,346)               | (2,538,370)                             |
|     | Foreign exchange translation difference   | (12,178)                  | (834)                                   |
|     | Closing balance   | 16,310,647                | 18,685,423                              |
| 11. | Investment securities   |                           |   |
|     |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|     | Available-for-sale securities (a)   | 100,739,670               | 71,028,025                              |
|     | Held-to-maturity securities (b)   | 95,431,543                | 99,568,871                              |
|     |   | 196,171,213               | 170,596,896                             |
| (a) | Available-for-sale securities   |                           |   |
|     |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|     | Available-for-sale securities   |                           |   |
|     | Debt securities Government bonds  | 24 190 449                | 20 227 212                              |
|     | Treasury bills, SBV bills   | 34,180,448<br>29,600,000  | 30,327,312                              |
|     | Debt securities issued by other local credit institutions                       | 36,887,000                | 40,687,000                              |
|     | Debt securities issued by other local economic institutions                     | 72,222                    | 100,000                                 |
|     | Equity securities Equity securities issued by other local economic institutions | -                         | 386                                     |
|     |   | 100,739,670               | 71,114,698                              |
|     | Provision for available-for-sale securities (i)                                 | -                         | (86,673)                                |
|     | Total available-for-sale securities   | 100,739,670               | 71,028,025                              |
|     |   |                           |   |

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#### (i) Details of provision for available-for-sale securities:

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| General provision for unlisted corporate bonds<br>Provision for diminution in value of available-for-sale securities | -                         | 86,673                    |
|  |                           | 86,673                    |

Movements in general provision for unlisted corporate bonds during the year were as follows:

|   | 2022<br>VND million | 2021<br>VND million  |
|---|---------------------|----------------------|
| Opening balance<br>Provision reversed during the year (Note 32) |                     | 193,478<br>(193,478) |
| Closing balance   | -                   |                      |

Movements in provision for diminution in value of available-for-sale securities during the year were as follows:

|  | 2022<br>VND million | 2021<br>VND million |
|--|---------------------|---------------------|
| Opening balance<br>Provision (reversed)/made during the year (Note 28) | 86,673<br>(86,673)  | 277<br>86,396       |
| Closing balance  | -                   | 86,673              |

#### (b) Held-to-maturity securities

| Held-to-maturity securities                               |                           |                           |
|---|---------------------------|---------------------------|
|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
| Held-to-maturity securities                               |                           |                           |
| Government bonds  | 37,915,262                | 40,325,603                |
| Debt securities issued by other local credit institutions | 46,589,000                | 47,502,241                |
| Debt securities issued by local economic institutions     | 11,009,114                | 11,829,751                |
|   | 95,513,376                | 99,657,595                |
| Provision for held-to-maturity securities (ii)            | (81,833)                  | (88,724)                  |
| Total held-to-maturity securities                         | 95,431,543                | 99,568,871                |
|   | -                         |                           |

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#### (ii) Details of provision for held-to-maturity securities:

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| General provision for unlisted corporate bonds | 81,833                    | 88,724                    |
|  |                           |                           |

Movements in general provision for unlisted corporate bonds during the year were as follows:

|   | 2022<br>VND million       | 2021<br>VND million       |
|---|---------------------------|---------------------------|
| Opening balance   | 88,724                    | 406,523                   |
| Provision reversed during the year (Note 32)                | (6,891)                   | (317,799)                 |
| Closing balance   | 81,833                    | 88,724                    |
| Debt classification of unlisted investment securities as as | ssets with credit risk:   |                           |
|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |

94,557,336

98,402,751

#### 12. Capital contributions, long-term investments

#### (a) Investments in joint-ventures

Current debts

As at 31 December 2022:

|  | Business<br>sector                      | Ownership percentage (%) | Cost VND million | Carrying<br>value<br>VND million |
|--|---|--------------------------|------------------|----------------------------------|
| Vietcombank – Bonday – Ben Thanh<br>Joint-venture Company Limited (i)<br>Vietcombank Fund Management (i) | Office<br>leasing<br>Investment<br>fund | 52%                      | 410,365          | 597,319                          |
|  | management                              | t 51%                    | 135,150          | 173,756                          |
|  |   | :                        | 545,515          | 771,075                          |

As at 31 December 2021:

| is at 31 December 2021.  | Business<br>sector                      | Ownership percentage (%) | Cost VND million | Carrying<br>value<br>VND million |
|--|---|--------------------------|------------------|----------------------------------|
| Vietcombank – Bonday – Ben Thanh<br>Joint-venture Company Limited (i)<br>Vietcombank Fund Management (i) | Office<br>leasing<br>Investment<br>fund | 52%                      | 410,365          | 577,574                          |
|  | management                              | 51%                      | 135,150          | 171,321                          |
|  |   | :                        | 545,515          | 748,895                          |

(i) The Bank owns 52% of the total contributed capital of Vietcombank – Bonday – Ben Thanh Jointventure Company Limited and 51% of the total contributed capital of Vietcombank Fund Management. These companies' charters require a consensus among related parties on all important decisions on the companies' operational and financial matters. Hence, owning more than half of the companies' contributed capital does not mean that the Bank has control over these companies. The investments in these two companies are classified into "Investments in joint-ventures" rather than "Investments in subsidiaries".

#### (b) Investments in associates

As at 31 December 2022:

|   | Business<br>sector | Ownership<br>percentage<br>(%) | Cost VND million | Carrying<br>value<br>VND million |
|---|--------------------|--------------------------------|------------------|----------------------------------|
| Vietcombank – Bonday Jointventure Company Limited | Office<br>leasing  | 16%                            | 11,110           | 11,314                           |
| As at 31 December 2021:                           |                    |                                |                  |                                  |
|   |                    |                                |                  |                                  |
|   | Business<br>sector | Ownership<br>percentage<br>(%) | Cost VND million | Carrying<br>value<br>VND million |

The Bank has significant influence, through its participation in this company's Members' Council, but limited control over the financial and operating policies of this company. Therefore, the investment in the above company is classified into "Investments in associates" rather than "Other long-term investments".

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#### (c) Other long-term investments

| As at 31 December 2022:  |  | wnership                                      | Cost  |
|--|--|---|---|
|  | pe   | ercentage                                     | V/NTD illia   |
|  |  | (%)   | VND million   |
| Vietnam Export – Import Commercial   |  |   |   |
| Joint Stock Bank   | Banking  | 4.50%   | 319,908   |
| Military Commercial Joint Stock Bank   | Banking  | 4.35%   | 802,269   |
| Petrolimex Insurance Corporation   | Insurance  | 8.03%   | 67,900  |
| Vietnam Credit Information Joint Stock   | Credit information   | C C 40 /                                      | = 0.45  |
| Company  | services   | 6.64%   | 7,962   |
| Vietnam Infrastructure Development and Financial Investment JSC.   | Highway investment   | 1.97%   | 75,000  |
| National Payment Corporation of Vietnam  | Card and settlement services   | 1.83%   | 4,400   |
| Vietnam Airlines JSC.  | Aviation   | 0.67%   | 248,770   |
| SWIFT, MASTER and VISA   | Card and settlement services   | -   | 2,936   |
| - · ·, · · - · - · - ·   |  | 2   |   |
|  |  |   | 1,529,145   |
| Provision for other long-term investments  |  |   | (117,999)   |
|  |  |   | 1,411,146   |
| 4 21 D 2021-   | Duraimana saatau O   |   | Cont  |
| As at 31 December 2021:  |  | wnership                                      | Cost  |
|  | n/   | rcentage                                      |   |
|  | pe   | ercentage<br>(%)                              | VND million   |
|  | pe   | ercentage<br>(%)                              | VND million   |
| Vietnam Export – Import Commercial   |  | (%)   |   |
| Joint Stock Bank   | Banking  | (%)<br>4.50%                                  | 319,907   |
| Joint Stock Bank<br>Military Commercial Joint Stock Bank   | Banking<br>Banking   | (%)   |   |
| Joint Stock Bank<br>Military Commercial Joint Stock Bank<br>Small and Medium Enterprises Credit  | Banking<br>Banking<br>Credit guarantee   | (%)<br>4.50%<br>4.35%                         | 319,907<br>802,269  |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund   | Banking Banking Credit guarantee services  | (%) 4.50% 4.35% 0.80%                         | 319,907<br>802,269<br>1,864   |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation  | Banking Banking Credit guarantee services Insurance  | (%)<br>4.50%<br>4.35%                         | 319,907<br>802,269  |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock   | Banking Banking Credit guarantee services Insurance Credit information   | (%) 4.50% 4.35% 0.80% 8.03%                   | 319,907<br>802,269<br>1,864<br>67,900   |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company   | Banking Banking Credit guarantee services Insurance  | (%) 4.50% 4.35% 0.80%                         | 319,907<br>802,269<br>1,864   |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock   | Banking Banking Credit guarantee services Insurance Credit information   | (%) 4.50% 4.35% 0.80% 8.03%                   | 319,907<br>802,269<br>1,864<br>67,900   |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and  | Banking Banking Credit guarantee services Insurance Credit information services  | (%) 4.50% 4.35% 0.80% 8.03% 6.64%             | 319,907<br>802,269<br>1,864<br>67,900<br>7,962  |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and Financial Investment JSC.  | Banking Banking Credit guarantee services Insurance Credit information services Highway investment Card and settlement services Aviation | (%) 4.50% 4.35% 0.80% 8.03% 6.64% 1.97%       | 319,907<br>802,269<br>1,864<br>67,900<br>7,962<br>75,000                              |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and Financial Investment JSC. National Payment Corporation of Vietnam  | Banking Banking Credit guarantee services Insurance Credit information services  Highway investment Card and settlement services         | (%) 4.50% 4.35% 0.80% 8.03% 6.64% 1.97% 1.83% | 319,907<br>802,269<br>1,864<br>67,900<br>7,962<br>75,000<br>4,400                     |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and Financial Investment JSC. National Payment Corporation of Vietnam Vietnam Airlines JSC.                        | Banking Banking Credit guarantee services Insurance Credit information services Highway investment Card and settlement services Aviation | (%) 4.50% 4.35% 0.80% 8.03% 6.64% 1.97% 1.83% | 319,907<br>802,269<br>1,864<br>67,900<br>7,962<br>75,000<br>4,400<br>379,223          |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and Financial Investment JSC. National Payment Corporation of Vietnam Vietnam Airlines JSC.                        | Banking Banking Credit guarantee services Insurance Credit information services Highway investment Card and settlement services Aviation | (%) 4.50% 4.35% 0.80% 8.03% 6.64% 1.97% 1.83% | 319,907<br>802,269<br>1,864<br>67,900<br>7,962<br>75,000<br>4,400<br>379,223<br>2,936 |
| Joint Stock Bank Military Commercial Joint Stock Bank Small and Medium Enterprises Credit Guarantee Fund Petrolimex Insurance Corporation Vietnam Credit Information Joint Stock Company Vietnam Infrastructure Development and Financial Investment JSC. National Payment Corporation of Vietnam Vietnam Airlines JSC. SWIFT, MASTER and VISA | Banking Banking Credit guarantee services Insurance Credit information services Highway investment Card and settlement services Aviation | (%) 4.50% 4.35% 0.80% 8.03% 6.64% 1.97% 1.83% | 319,907<br>802,269<br>1,864<br>67,900<br>7,962<br>75,000<br>4,400<br>379,223<br>2,936 |

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#### (d) Provision for diminution in value of long-term investment

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Provision for diminution in value of other long-term investment | 117,999                   | 75,000                    |
|   | 117,999                   | 75,000                    |

Movements in provision for diminution in value of long-term investment during the year were as follows:

|   | 2022<br>VND million | 2021<br>VND million |
|---|---------------------|---------------------|
| Opening balance<br>Provision made during the year (Note 31) | 75,000<br>42,999    | 75,000<br>-         |
| Closing balance   | 117,999             | 75,000              |

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#### 13. Tangible fixed assets

Year ended 31 December 2022:

|   | Buildings<br>and<br>structures | Machinery<br>and<br>equipment | Motor vehicles<br>and means of<br>transmission | Others      | Total       |
|---|--------------------------------|-------------------------------|--|-------------|-------------|
|   | VND million                    | VND million                   | VND million                                    | VND million | VND million |
| Cost  |                                |                               |  |             |             |
| Opening balance (restated) Additions during | 5,833,926                      | 4,852,469                     | 1,208,247                                      | 1,842,213   | 13,736,855  |
| the year                                    | 235,962                        | 159,340                       | 62,493   | 90,301      | 548,096     |
| - Purchases                                 | 235,962                        | 159,340                       | 62,493   | 88,748      | 546,543     |
| - Other increases                           | -                              | -                             | -  | 1,553       | 1,553       |
| Decreases during                            |                                |                               |  |             |             |
| the year                                    | (24,200)                       | (268,717)                     | (24,877)                                       | (16,983)    | (334,777)   |
| - Disposals                                 | (11,804)                       | (265,318)                     | (20,262)                                       | (15,546)    | (312,930)   |
| - Other decreases                           | (12,396)                       | (3,399)                       | (4,615)  | (1,437)     | (21,847)    |
| Closing balance                             | 6,045,688                      | 4,743,092                     | 1,245,863                                      | 1,915,531   | 13,950,174  |
| Accumulated depre                           | eciation                       |                               |  |             |             |
| Opening balance                             |                                |                               |  |             |             |
| (restated) Additions during                 | 1,757,495                      | 4,160,746                     | 819,331  | 1,436,396   | 8,173,968   |
| the year                                    | 251,124                        | 397,036                       | 101,212  | 172,708     | 922,080     |
| - Charges for the year                      | 250,124                        | 394,920                       | 101,212  | 172,708     | 918,964     |
| - Other increases                           | 1,000                          | 2,116                         | 101,212  | -           | 3,116       |
| Decreases during                            |                                |                               |  |             |             |
| the year                                    | (9,803)                        | (266,863)                     | (22,481)                                       | (16,810)    | (315,957)   |
| - Disposals                                 | (9,803)                        | (265,288)                     | (20,262)                                       | (15,513)    | (310,866)   |
| - Other decreases                           | -                              | (1,575)                       | (2,219)  | (1,297)     | (5,091)     |
| Closing balance                             | 1,998,816                      | 4,290,919                     | 898,062  | 1,592,294   | 8,780,091   |
| Net book value                              |                                |                               |  |             |             |
| Opening balance (restated)                  | 4,076,431                      | 691,723                       | 388,916  | 405,817     | 5,562,887   |
| Closing balance                             | 4,046,872                      | 452,173                       | 347,801  | 323,237     | 5,170,083   |

Included in tangible fixed assets were assets costing VND5,393,998 million which were fully depreciated as of 31 December 2022, but still in use (31 December 2021: VND5,183,965 million).

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#### 14. Intangible fixed assets

Year ended 31 December 2022:

|  | Land<br>use rights<br>VND<br>million | Copyrights and patents VND million        | Others<br>VND million                               | Total<br>VND<br>million                                    |
|--|--------------------------------------|---|---|--|
| Cost   |                                      |   |   |  |
| Opening balance Additions during the year - Purchases - Other increases  Decreases during the year - Other decreases | 2,504,743                            | 2,070,943<br>161,145<br>160,963<br>182    | 46,543<br>6,053<br>4,061<br>1,992<br>(338)<br>(338) | 4,622,229<br>167,198<br>165,024<br>2,174<br>(338)<br>(338) |
| Closing balance  | 2,504,743                            | 2,232,088                                 | 52,258  | 4,789,089  |
| Accumulated amortisation   |                                      |   |   |  |
| Opening balance Charges for the year - Charges for the year - Other increases  | 121,054<br>12,329<br><i>12,329</i>   | 1,397,831<br>429,217<br>411,946<br>17,271 | 29,925<br>3,238<br>1,959<br>1,279                   | 1,548,810<br>444,784<br><i>426,234</i><br><i>18,550</i>    |
| Decreases during the year - Other decreases  | -<br>-                               | (19,484)<br>(19,484)                      | (338)<br>(338)                                      | (19,822)<br>(19,822)                                       |
| Closing balance  | 133,383                              | 1,807,564                                 | 32,825  | 1,973,772  |
| Net book value   |                                      |   |   |  |
| Opening balance  | 2,383,689                            | 673,112                                   | 16,618  | 3,073,419  |
| Closing balance  | 2,371,360                            | 424,524                                   | 19,433  | 2,815,317  |

Included in intangible fixed assets were assets costing VND1,041,279 million which were fully depreciated as of 31 December 2022, but still in use (31 December 2021: VND724,061 million).

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#### 15. Other assets

| (a) | Receivables   |                           |   |
|-----|---|---------------------------|---|
|     |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|     | Internal receivables External receivables (i)   | 2,590,521<br>21,892,885   | 1,680,794<br>14,123,151                 |
|     |   | 24,483,406                | 15,803,945                              |
| (i) | External receivables  |                           |   |
|     |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million               |
|     | Advances for purchases of fixed assets Receivables from the State Budget in relation to the | 874,302                   | 1,155,796                               |
|     | interest subsidy program  | 271,746                   | 338,989                                 |
|     | Overpaid corporate income tax (Note 37)   | 45,670                    | 307                                     |
|     | Deductible value added tax (Note 37)  | 10,789                    | 12,360                                  |
|     | Advances for other taxes (Note 37)  | 2                         | 2                                       |
|     | Construction in progress (*)  | 241,910                   | 314,690                                 |
|     | Receivables from L/C paid in advance  | 17,041,450                | 8,805,446                               |
|     | Other receivables   | 3,407,016                 | 3,495,561                               |
|     |   | 21,892,885                | 14,123,151                              |
| (*) | Details of construction in progress are follows:  |                           |   |
|     |   | 31/12/2022<br>VND million | 31/12/2021<br>VND million               |
|     | Construction in progress  | 241,910                   | 314,690                                 |
|     | In which, major constructions:  | 118,378                   | 296,236                                 |
|     | Phu Tho Branch's office project   | 24,016                    | 36,968                                  |
|     | Dong Thap Branch's office project   | 19,136                    | 40,858                                  |
|     | Vung Tau Branch's office project  | 18,178                    | 30,631                                  |
|     | Thai Binh Branch's office project   | 17,983                    | 32,730                                  |
|     | Bac Lieu Branch's office project  | 10,824                    | 35,761                                  |
|     | Thu Duc Branch's office project   | 7,809                     | 22,032                                  |
|     | Tan Dinh Branch's office project  | 5,070                     | 26,912                                  |
|     | Lao Cai Branch's office project   | 5,028                     | 16,729                                  |
|     | Can Tho Branch's office project   | 3,065                     | 28,127                                  |
|     | Bac Sai Gon Branch's office project   | 2,504                     | 8,273                                   |
|     | Phu Yen Branch's office project   | 2,478                     | 1,351                                   |
|     | Lang Son Branch's office project  | 2,287                     | 15,864                                  |
|     |   | -                         |   |

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#### (b) Accrued interest and fee receivables

| <b>(b)</b> | Accrued interest and fee receivables                             |                           |   |
|------------|--|---------------------------|---|
|            |  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|            | From loans to customers  | 4,061,964                 | 2,371,243                               |
|            | From balances with and loans to other credit institutions        | 871,211                   | 585,970                                 |
|            | From investment securities                                       | 3,833,550                 | 3,976,278                               |
|            | From derivative transactions                                     | 440,092                   | 212,234                                 |
|            | Fees receivable  | 2,304                     | 1,799                                   |
|            |  | 9,209,121                 | 7,147,524                               |
| (c)        | Deferred tax assets  |                           |   |
|            |  | 31/12/2022                | 31/12/2021                              |
|            |  | VND million               | VND million<br>(restated)               |
|            | Deferred tax assets arising from deductible temporary difference | es 958,065                | 349                                     |
| (d)        | Other assets   |                           |   |
|            |  | 31/12/2022                | 31/12/2021                              |
|            |  | VND million               | VND million                             |
|            |  |                           | (restated)                              |
|            | Prepaid expenses for office and fixed assets rental              | 910,960                   | 779,336                                 |
|            | Materials  | 154,678                   | 154,271                                 |
|            | Advances for card payments                                       | 4,340,977                 | 2,347,368                               |
|            | Prepaid land rental costs  | 700,787                   | 715,347                                 |
|            | Other assets   | 20,232,427                | 2,019,997                               |
|            |  | 26,339,829                | 6,016,319                               |
|            | Provision for other assets                                       | (12,220)                  | (4,020)                                 |
|            |  | 26,327,609                | 6,012,299                               |
|            |  |                           |   |

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#### 16. Amounts due to the Government and the SBV

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Borrowings from the SBV                 | 1,253,828                 | 1,749,584                 |
| Borrowings on the credit files basis    | 1,055,777                 | 1,415,715                 |
| Other borrowings                        | 198,051                   | 333,869                   |
| <b>Deposits from the State Treasury</b> | 49,548,100                | 7,694,274                 |
| Demand deposits in VND                  | 371,652                   | 201,329                   |
| Demand deposits in foreign currencies   | 455,448                   | 492,945                   |
| Term deposits in VND                    | 48,721,000                | 7,000,000                 |
| Deposits from the SBV                   | 16,512,888                | 24,258                    |
|   | 67,314,816                | 9,468,116                 |

#### 17. Deposits and borrowings from other credit institutions

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Deposits from other credit institutions | 222,040,585               | 104,043,817               |
| Demand deposits in VND                  | 72,377,392                | 17,340,108                |
| Demand deposits in foreign currencies   | 68,876,433                | 39,719,757                |
| Term deposits in VND                    | 69,600,000                | 40,870,931                |
| Term deposits in foreign currencies     | 11,186,760                | 6,113,021                 |
| Borrowings from other CIs               | 10,470,265                | 5,713,960                 |
| Borrowings in VND                       | 2,004,350                 | 5,713,960                 |
| Borrowings in foreign currencies        | 8,465,915                 | -                         |
|   | 232,510,850               | 109,757,777               |

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#### 18. Customer deposits

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Demand deposits                                   | 402,103,803               | 367,149,083               |
| Demand deposits in VND                            | 308,500,428               | 291,799,494               |
| Demand deposits in gold, foreign currencies       | 93,603,375                | 75,349,589                |
| Term deposits                                     | 821,676,266               | 730,223,470               |
| Term deposits in VND                              | 744,187,471               | 659,247,019               |
| Term deposits in gold, foreign currencies         | 77,488,795                | 70,976,451                |
| Deposits for specific purposes                    | 9,839,982                 | 31,642,014                |
| Margin deposits                                   | 9,848,420                 | 6,309,346                 |
|   | 1,243,468,471             | 1,135,323,913             |
| Analysis of customer deposit by type of customer: |                           |                           |
|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
| Economic entities                                 | 637,317,087               | 569,423,275               |
| Individuals                                       | 606,151,384               | 565,900,638               |
|   | 1,243,468,471             | 1,135,323,913             |

#### 19. Funds for finance, entrusted investments and entrusted loans

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|---|---------------------------|---------------------------|
| Funds for finance, entrusted investments and entrusted loans in VND | 3,298                     | 7,707                     |
|   | 3,298                     | 7,707                     |

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#### Valuable papers issued 20.

| valuable papers issued                          |                           |                           |
|---|---------------------------|---------------------------|
|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
| Certificates of deposit                         |                           |                           |
| Short-term in VND                               | 11,000,000                | _                         |
| Medium-term in VND                              | 115                       | 115                       |
| Bills and bonds                                 |                           |                           |
| Short-term in VND                               | 47                        | 47                        |
| Short-term in foreign currencies                | 31                        | 30                        |
| Medium-term in VND                              | 3,393,568                 | 6,413,775                 |
| Medium-term and long-term in foreign currencies | 14                        | 12                        |
| Long-term in VND                                | 10,944,119                | 10,973,768                |
|   | 25,337,894                | 17,387,747                |
| Other liabilities                               |                           |                           |

#### 21.

#### Accrued interest and fee payables (a)

|   | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|---|---------------------------|---|
| Interest expense for Customer deposits Interest expense for deposits and borrowings from other credit | 11,797,019                | 8,772,456                               |
| institutions  | 131,091                   | 77,968                                  |
| Interest expense for valuable papers issued   | 242,622                   | 348,464                                 |
| Interest expense for derivative financial instruments   | 311,143                   | 127,446                                 |
| Other interest expense  | 3,457                     | 37                                      |
|   | 12,485,332                | 9,326,371                               |

#### **(b)** Other liabilities

|                         | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|-------------------------|---------------------------|---|
| Internal payables (i)   | 24,377,682                | 3,755,018                               |
| External payables (ii)  | 68,546,533                | 16,699,803                              |
| Bonus and welfare funds | 4,124,209                 | 4,073,378                               |
|                         | 97,048,424                | 24,528,199                              |

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#### (i) Internal payables

|      |  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|------|--|---------------------------|---|
|      | Payables to employees  | 3,107,748                 | 3,036,548                               |
|      | Other liabilities  | 21,269,934                | 718,470                                 |
|      |  | 24,377,682                | 3,755,018                               |
| (ii) | External payables  |                           |   |
|      |  | 31/12/2022<br>VND million | 31/12/2021<br>VND million<br>(restated) |
|      | Tax payables (Note 38)   | 5,359,694                 | 943,443                                 |
|      | - Corporate income tax payable                                       | 5,086,976                 | 610,856                                 |
|      | - Value added tax payable  | <i>57,863</i>             | 146,789                                 |
|      | - Other taxes payable  | 214,855                   | 185,798                                 |
|      | Unearned income  | 3,457,340                 | 5,038,432                               |
|      | Payables for construction and acquisition of fixed assets            | 1,014,573                 | 1,491,780                               |
|      | Deposits in custody relating to pending payments                     | 527,533                   | 515,295                                 |
|      | Other payables to customers  | 1,139,739                 | 1,049,795                               |
|      | Other pending items in settlement                                    | 355,725                   | 147,418                                 |
|      | Payables to the State Budget in relation of interest subsidy program | •                         | 64,528                                  |
|      | Borrowings from the Ministry of Finance                              | 707,141                   | 806,617                                 |
|      | Dividends payable  | -                         | 3,329,224                               |
|      | Other payables   | 55,920,255                | 3,313,271                               |
|      |  | 68,546,533                | 16,699,803                              |

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22. Owners' equity

(a) Changes in owner's equity

|  | Charter    | Share     | Other   |                                       | Re                   | Reserves                                 |            | Foreign                 | Retained  | Non-  | Total                                    |
|--|------------|-----------|---------|---------------------------------------|----------------------|--|------------|-------------------------|---|---|--|
|  | capital    | premium   | capital | Supplementary charter capital reserve | Financial<br>reserve | Investment<br>and<br>development<br>fund | Total      | exchange<br>differences | profits<br>Supple-<br>mentary<br>charter<br>capital | controlling<br>interest<br>Financial<br>reserve | Investment<br>and<br>development<br>fund |
|  | VND        | VND       | VND     | VND                                   | VND                  | VND                                      | VND        | VND                     | reserve<br>VND<br>million                           | VND   | VND                                      |
| Balance at 1/1/2022 (restated)   | 37,088,774 | 4,995,389 | 344,658 | 6,052,831                             | 12,049,576           | 70,661                                   | 18,173,068 | (5,109)                 | 48,502,536  | 87,113  | 109,186,429                              |
| Net profit for the year  | •          | ٠         | ı       | •                                     | •                    | •  | •          | •                       | 29,899,014  | 20,040  | 29,919,054                               |
| Increase of equity during the year<br>Increase of equity of subsidiaries     | 10,236,392 |           | 465,179 | (21,265)                              | 2 3                  | (30,762)                                 | (52,027)   | • •                     | (10,236,392)<br>(413,152)                           |   | <b>1 1</b>                               |
| Statutory reserves temporarily appropriated for 2022 of the Bank             | •          | 1         | 1       | 1,469,350                             | 2,938,701            | 1  | 4,408,051  | 1                       | (4,408,051)   | 1   | •  |
| Bonus and welfare funds temporarily appropriated for 2022 of the Bank        | •          | ٠         | ı       | •                                     | •                    | ı  | •          | ı                       | (2,336,696)   | ı   | (2,336,696)                              |
| Adjusments for the appropriation of statutory reserves and bonus and welfare |            |           |         |                                       |                      |  |            |                         |   |   |  |
| funds according to the Resolution of<br>General Meeting of Shareholders      | 1          | •         | •       | 3,614                                 | 7,227                | •  | 10,841     | •                       | (199,508)   | ,   | (188,667)                                |
| Appropriation of subsidiaries  | •          | •         | •       | 5,289                                 | 10,578               | •  | 15,867     | •                       | (28,271)  | •   | (12,404)                                 |
| Adjustments according to the resolution of the subsidiary                    | •          | ,         | •       | (315)                                 | 2,612                | •  | 2,297      |                         | (48,106)  | (661)   | (46,470)                                 |
| Dividends according to the Resolution of the subsidiary                      | •          | •         | •       | •                                     | •                    | •  | •          | •                       | •   | (18,798)  | (18,798)                                 |
| Utilisation of reserves during the year                                      | •          | •         | •       | •                                     | (1,139)              | ı  | (1,139)    | ı                       | •   |   | (1,139)                                  |
| Foreign currency conversion differences                                      | •          | •         | •       | r                                     | •                    | •  | 1          | (857,962)               | •   | 689   | (857,273)                                |
| Asset revaluation differences Other movements                                | ' '        |           |         |                                       |                      | . ,                                      | . ,        |                         | 986   |   | 986                                      |
| Adjustments for joint-ventures and   |            |           |         |                                       |                      |  |            |                         |   |   |  |
| associates accounted united equity method                                    | •          | 1         | •       | 1                                     | 1                    | ,  | 1          | •                       | 1,063   | 1   | 1,063                                    |
| Balance at 31/12/2022  | 47,325,166 | 4,995,389 | 809,837 | 7,509,504                             | 15,007,555           | 39,899                                   | 22,556,958 | (863,071)               | 60,733,423  | 88,383  | 135,646,085                              |
| en   |            |           |         |                                       |                      |  |            |                         |   |   |  |

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#### (b) Details of shareholders of the Bank

|                                       | 31/12/20    | 31/12/2022 |             | 21     |
|---------------------------------------|-------------|------------|-------------|--------|
|                                       | VND million | %          | VND million | %      |
| Ordinary shares                       |             |            |             |        |
| The Government of Vietnam             | 35,400,749  | 74.80%     | 27,743,534  | 74.80% |
| Foreign strategic shareholder (Mizuho |             |            |             |        |
| Bank Ltd., Japan)                     | 7,098,834   | 15.00%     | 5,563,349   | 15.00% |
| Other shareholders                    | 4,825,583   | 10.20%     | 3,781,891   | 10.20% |
|                                       | 47,325,166  | 100%       | 37,088,774  | 100%   |

The Bank's authorised and issued share capital is as follows:

|   | 31/12/2               | 022            | 31/12/2          | 021            |
|---|-----------------------|----------------|------------------|----------------|
|   | Number of shares      | VND<br>million | Number of shares | VND<br>million |
| Authorised share capital                          | 4,732,516,571         | 47,325,166     | 3,708,877,448    | 37,088,774     |
| <b>Issued share capital</b><br>Ordinary shares    | 4,732,516,571         | 47,325,166     | 3,708,877,448    | 37,088,774     |
| Outstanding shares in circulat<br>Ordinary shares | tion<br>4,732,516,571 | 47,325,166     | 3,708,877,448    | 37,088,774     |

All ordinary shares of the Bank have a par value of VND10,000.

#### 23. Interest and similar income

|   | 2022<br>VND million | 2021<br>VND million<br>(restated) |
|---|---------------------|-----------------------------------|
| Interest income from loans to customers                       | 75,333,189          | 59,306,151                        |
| Interest income from deposits                                 | 3,774,188           | 1,781,197                         |
| Interest income from trading and investing in debt securities | 7,469,553           | 8,138,973                         |
| - from investment securities                                  | 7,366,362           | 7,980,833                         |
| - from trading securities                                     | 103,191             | 158,140                           |
| Interest income from finance leases                           | 355,970             | 307,677                           |
| Fees from guarantees activities                               | 572,041             | 476,100                           |
| Other income from credit activities                           | 607,759             | 611,859                           |
|   | 88,112,700          | 70,621,957                        |

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#### 24. Interest and similar expenses

|   | 2022<br>VND million   | 2021<br>VND million   |
|---|-----------------------|-----------------------|
| Interest expense on deposits Interest expense on borrowings | 33,290,697<br>494,179 | 26,588,386<br>283,757 |
| Interest expense on valuable papers issued                  | 1,025,298             | 1,427,850             |
| Other expenses on credit activities                         | 56,048                | 49,392                |
|   | 34,866,222            | 28,349,385            |
|   |                       |                       |

#### 25. Net fee and commission income

|                                    | 2022<br>VND million | 2021<br>VND million |
|------------------------------------|---------------------|---------------------|
| Fee and commission income from     |                     |                     |
| Settlement services                | 6,001,029           | 5,984,352           |
| Treasury services                  | 75,478              | 68,340              |
| Enstrustment and agency activities | 57,110              | 35,404              |
| Other services                     | 6,291,390           | 5,198,420           |
|                                    | 12,425,007          | 11,286,516          |
| Fee and commission expenses for    |                     |                     |
| Settlement services                | (4,424,834)         | (2,998,989)         |
| Treasury services                  | (127,938)           | (119,558)           |
| Telecommunication services         | (146,125)           | (136,648)           |
| Enstrustment and agency activities | (21,587)            | (12,085)            |
| Other services                     | (865,423)           | (612,163)           |
|                                    | (5,585,907)         | (3,879,443)         |
|                                    | 6,839,100           | 7,407,073           |

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#### 26. Net gain from trading of foreign currencies

27.

|  | 2022<br>VND million | 2021<br>VND million    |
|--|---------------------|------------------------|
| Gains from trading of foreign currencies       |                     |                        |
| From spot currency to contracts                | 9,559,507           | 8,202,819              |
| From currency derivative financial instruments | 918,924             | 451,852                |
| From foreign exchange differences              | 8,842               | 371,356                |
| From revaluation of derivative contracts       | 168,965             | 669,968                |
|  | 10,656,238          | 9,695,995              |
| Losses on trading of foreign currencies        |                     |                        |
| From spot currency to contracts                | (2,445,062)         | (3,357,381)            |
| From currency derivative financial instruments | (1,932,701)         | (1,374,802)            |
| From foreign exchange differences              | (372,565)           | (539,283)              |
| From revaluation of derivative contracts       | (137,465)           | (49,709)               |
|  | (4,887,793)         | (5,321,175)            |
|  | 5,768,445           | 4,374,820              |
| Net (loss)/gain from trading securities        |                     |                        |
|  | 2022                | 2021                   |
|  | VND million         | VND million (restated) |
| Income from trading securities                 | 139,260             | 224,934                |
| Expenses on trading securities                 | (233,448)           | (68,636)               |
| Provision made for trading securities (Note 7) | (21,006)            | (18,633)               |
|  | (115,194)           | 137,665                |

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#### 28. Net gain/(loss) from investment securities

| Net gain/(loss) from investment securities                  |                     |                                   |
|---|---------------------|-----------------------------------|
|   | 2022<br>VND million | 2021<br>VND million<br>(restated) |
| Income from investment securities                           | 35,281              | 1,161                             |
| Expenses for investment securities                          | (40,359)            | -                                 |
| Provision reversed/(made) for available-for-sale investment |                     |                                   |
| securities (Note 11(a))                                     | 86,673              | (86,396)                          |
|   | 81,595              | (85,235)                          |
| Net other income  |                     |                                   |
|   | 2022                | 2021                              |
|   | VND million         | VND million                       |
| Other income  |                     |                                   |
| Income from recoveries of loans previously written off      | 2,394,744           | 2,912,230                         |
| Income from interest rate swap transactions                 | 217,602             | -                                 |
| Other income  | 315,993             | 188,140                           |

#### Other expenses

29.

| Expenses on interest rate swap transactions | (221,584) | (206,197) |
|---|-----------|-----------|
| Expenses on debts trading activities        | (52)      | (138)     |
| Expenses on social activities               | (316,342) | (426,725) |
| Other expenses                              | (336,400) | (74,049)  |
|   | (874,378) | (707,109) |
|   | 2,053,961 | 2,393,261 |

2,928,339

3,100,370

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#### 30. Income from capital contributions and equity investments

|   | 2022<br>VND million | 2021<br>VND million |
|---|---------------------|---------------------|
| Dividend income from equity investments (Note 33(a))  | 117,241             | 93,953              |
| - Dividend income from long-term investments  | 104,347             | 81,390              |
| - Dividend income from trading equity securities  | 12,894              | 12,563              |
| Profit from disposals of equity investments   | 69,582              | 3,927               |
| Share of profits from equiy accounted investments in joint-ventures and associates (Note 33(a)) | 21,613              | 31,930              |
|   | 208,436             | 129,810             |

#### 31. Operating expenses

|   | 2022<br>VND million | 2021<br>VND million<br>(restated) |
|---|---------------------|-----------------------------------|
| Tax, duties and fees                                      | 356,671             | 342,894                           |
| Salaries and related expenses                             | 10,704,534          | 9,586,008                         |
| Of which:   |                     |                                   |
| - Salary and allowances (Note 36)                         | 9,564,154           | 8,499,318                         |
| - Contributions based on salary                           | 754,534             | 719,808                           |
| - Other allowances  | 6,381               | 5,882                             |
| Expenses on assets  | 4,017,315           | 3,463,858                         |
| Of which:   |                     |                                   |
| - Depreciation of fixed assets                            | 1,345,198           | 1,413,738                         |
| Administrative expenses                                   | 5,226,349           | 3,490,020                         |
| Insurance expense for Customer deposits                   | 802,452             | 711,257                           |
| Provision for diminution in value of long-term investment |                     |                                   |
| (Note 12(d))  | 42,999              | -                                 |
| Other expenses  | 100,192             | 71,888                            |
|   | 21,250,512          | 17,665,925                        |

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#### 32. Provision for credit losses

|  | 2022<br>VND million      | 2021<br>VND million    |
|--|--------------------------|------------------------|
| <b>Provision for balances with and loans to other credit institution</b> Provision made (Note 6)   | o <b>ns</b><br>6,887,219 | 2,952,781              |
| General provision for loans to customers<br>Provision made (Note 10)   | 1,416,142                | 1,159,282              |
| Specific provision for loans to customers Provision made (Note 10)   | 1,167,748                | 7,877,412              |
| General provision for unlisted corporate bonds Provision reversed for available-for-sale securities (Note 11(a)) Provision reversed for held-to-maturity securities (Note 11(b)) | (6,891)                  | (193,478)<br>(317,799) |
|  | 9,464,218                | 11,478,198             |

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#### 33. Corporate income tax

#### (a) Reconciliation of effective tax rate

|            |  | 2022<br>VND million | 2021<br>VND million<br>(restated) |
|------------|--|---------------------|-----------------------------------|
|            | Profit before tax  | 37.368.091          | 27.485.843                        |
|            | Adjustments:   |                     |                                   |
|            | Taxable income of subsidiaries                               | (724,243)           | (972,084)                         |
|            | Dividends received during the year (Note 30)                 | (117,241)           | (93,953)                          |
|            | Share of profits from investments in joint-ventures and      |                     | , , ,                             |
|            | associates under the equity method (Note 30)                 | (21,613)            | (31,930)                          |
|            | Tax exempt income from consolidation adjustments             | 12,876              | (8,411)                           |
|            | Non-deductible expenses                                      | 4,832,253           | 2,728                             |
|            | Adjustments for reductions                                   | (24,618)            | _                                 |
|            | Reversal of non-deductible expenses of the prior year        | -                   | (4,511,958)                       |
|            | Taxable income   | 41,325,505          | 21,870,235                        |
|            | Corporate income tax rate                                    | 20%                 | 20%                               |
|            | Corporate income tax of the Bank (tax rate: 20%)             | 8,265,101           | 4,374,047                         |
|            | Corporate income tax of subsidiaries                         | 141,759             | 183,961                           |
|            | Income tax payable on profits received from overseas         | 171,707             | 103,701                           |
|            | subsidiaries   | -                   | 2,120                             |
|            | Current corporate income tax expense for the year            | 8,406,860           | 4,560,128                         |
|            |  |                     |                                   |
| <b>(b)</b> | Deferred corporate income tax benefit/(expense)              |                     |                                   |
|            |  | 2022<br>VND million | 2021<br>VND million               |
|            | Deferred corporate income tax benefit/(expense) arising from |                     |                                   |
|            | deductible temporary differences                             | 957,823             | (908,882)                         |
|            |  | -                   |                                   |

#### (c) Applicable tax rates

The Bank and its subsidiaries have an obligation to pay the Government income tax at the rate of 20% of taxable profits, except for Vietnam Finance Company Limited in Hong Kong whose applicable tax rate is 16.5% and Vietcombank Money Inc. which pays tax at the rate in the United States of America, California and 23 other states where it operates. Corporate income tax computation is subject to review and approval by tax authorities.

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#### 34. Basic earnings per share

#### (a) Profit used for calculating basic earnings per share

|   | 2022<br>VND million | 2021<br>VND million<br>(restated) | 2021<br>VND million<br>(previously<br>presented) |
|---|---------------------|-----------------------------------|--|
| Net profit for the year Appropriation to bonus and welfare    | 29,899,014          | 21,996,601                        | 21,918,813                                       |
| funds (*)   | (2,349,100)         | (2,299,162)                       | (2,064,024)                                      |
| Profit attributable to the ordinary shareholders for the year | 27,549,914          | 19,697,439                        | 19,854,789                                       |

(\*) Bonus and welfare fund is appropriated at the year-end. Therefore, net profit after tax used for calculating earnings per share for the years ended 31 December was not deducted the amount appropriated to bonus and welfare fund for the respective year.

#### (b) Weighted average number of ordinary shares

|  | 2022<br>Number of<br>shares    | 2021<br>Number of<br>shares<br>(restated) | 2021 Number of shares (previously presented) |
|--|--------------------------------|---|--|
| Issued ordinary shares at 1 January<br>Effect of share dividends (i) | 3,708,877,448<br>1,023,639,123 | 3,708,877,448<br>1,023,639,123            | 3,708,877,448<br>1,023,639,123               |
| Weighted average number of outstanding ordinary shares for the year  | 4,732,516,571                  | 4,732,516,571                             | 4,732,516,571                                |

(i) The restatement takes into consideration effect of shares issuance to pay dividends in accordance with Resolution No. 609A/NQ-VCB-HDQT dated 9 December 2021 of the Board of Directors approving for paying the share dividend of 2019 with the rate of 27.6%. The Bank completed the share issuance to pay dividends on 6 January 2022.

#### (c) Basic earnings per share

|                                      | 2022  | 2021<br>(restated) | 2021<br>(as previously<br>reported) |
|--------------------------------------|-------|--------------------|-------------------------------------|
| Basic earnings per share (VND/share) | 5,821 | 4,162              | 4,195                               |

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#### 35. Cash and cash equivalents

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| Cash on hand, gold, silver and gemstones   | 18,348,534                | 18,011,766                |
| Balances with the State Banks  | 92,557,809                | 22,506,711                |
| Balances with and loans to other credit institutions with original term not exceeding 3 months  Securities with a term of redemption or maturity not exceeding | 271,728,951               | 192,035,518               |
| 3 months from the date of purchase   | 29,600,000                | -                         |
|  | 412,235,294               | 232,553,995               |
| 36. Employees' benefits  |                           |                           |
|  | 2022                      | 2021                      |
| Total number of employees (person)   | 22,599                    | 21,670                    |
| Employees' income Total salary and allowance (VND million) (Note 31)   | 9,564,154                 | 8,499,318                 |
| Monthly average income/person (VND million)  | 35.27                     | 32.68                     |

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37. Obligations to the State Budget

|   | Balance at                            | Movements during the year | ring the year       | Ba                      | Balance at 31/12/2022    | 022                  |
|---|---------------------------------------|---------------------------|---------------------|-------------------------|--------------------------|----------------------|
|   | 1/1/2022<br>VND million<br>(restated) | Incurred<br>VND million   | Paid<br>VND million | Payables<br>VND million | Adavances<br>VND million | Total<br>VND million |
| Value added tax                               | 134,429                               | 498,672                   | (586,027)           | 57,863                  | (10,789)                 | 47,074               |
| Current corporate income tax <i>In which:</i> | 610,549                               | 8,407,108                 | (3,976,351)         | 5,086,976               | (45,670)                 | 5,041,306            |
| - Corporate income tax of Vietcombank         | 610,208                               | 8,406,860                 | (3,975,703)         | 5,086,976               | (45,611)                 | 5,041,365            |
| - Adjustments on tax of previous years        | 398                                   | 250                       | (648)               | •                       | 1                        | 1                    |
| - Vinafico's tax obligation in 2008           | (57)                                  | (2)                       |                     | ,                       | (59)                     | (65)                 |
| Other taxes                                   | 185,796                               | 1,892,470                 | (1,863,413)         | 214,855                 | (2)                      | 214,853              |
|   | 930,774                               | 10,798,250                | (6,425,791)         | 5,359,694               | (56,461)                 | 5,303,233            |

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#### 38. Assets and valuable papers for pledging, mortgaging, and discount, re-discount

Assets and valuable papers received for pledging, mortgaging and discount, re-discount

|                   | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|-------------------|---------------------------|---------------------------|
| Deposits          | 167,169,560               | 138,879,634               |
| Valuable papers   | 46,448,485                | 63,043,823                |
| Real estate       | 1,560,299,529             | 1,162,890,412             |
| Other collaterals | 336,270,072               | 268,181,578               |
|                   | 2,110,187,646             | 1,632,995,447             |

#### 39. Contingent liabilities and other commitments

In the normal course of business, Vietcombank is a party to financial instruments which are recorded as off-balance sheet items. These financial instruments mainly comprise financial guarantees and letters of credit. These instruments involve elements of credit risk in excess of the amounts recognised in the consolidated balance sheet.

Credit risk for off-balance sheet financial instruments is defined as the possibility of incurring a loss because any other counterparty to a financial instrument fails to discharge its contractual obligations.

Financial guarantees are conditional commitments issued by Vietcombank to guarantee transactions of its customers with third parties including loan guarantee, payment guarantee, performance guarantee and bid guarantee. Such guarantees expose Vietcombank to similar credit risk to loans to customers.

Commercial at sight letters of credit represent a financing transaction by Vietcombank to its customers where the customer is usually the buyer/importer of goods and the beneficiary is typically the seller/exporter. Credit risk is limited as the imported merchandise serves as collaterals for the transaction.

Deferred payment letters of credit contain the risk of customers not making payment to their beneficiaries upon contract performance. When deferred payment letters of credit are defaulted by customers, Vietcombank recognises a compulsory loan to a customer and at the same time a corresponding liability representing the financial obligation of Vietcombank to pay the beneficiaries and to fulfil the guarantor obligations.

Vietcombank normally requires margin deposits to support credit-related financial instruments as necessary. The margin deposits ratio required varies from 0% to 100% of the value of a commitment granted depending on the creditworthiness of customers as assessed by Vietcombank.

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#### Significant transactions and balances with related parties **40.**

#### (a) Significant transactions with related parties

|   | Relationship              | 2022<br>VND million<br>Income/( | 2021<br>VND million<br>expense) |
|---|---------------------------|---------------------------------|---------------------------------|
| The State Bank of Vietnam Interest income from deposits Interest expense on deposits and borrowings | Representative of owner   | 122,037<br>(76,435)             | 107,034<br>(70,677)             |
| The Ministry of Finance Interest expense on deposits Interest expense on borrowings                 | Related party<br>of owner | (1,477,093) (14,360)            | (120,582)<br>(18,870)           |
| Significant balances with related parties   | i e                       |                                 |                                 |

#### **(b)**

| -8                                      |                          |   |  |
|---|--------------------------|---|--|
|   | Relationship             | 31/12/2022<br>VND million<br>Receivable | 31/12/2021<br>VND million<br>e/(payable) |
| The State Bank of Vietnam               | Representative of owner  |   |  |
| Deposits at the SBV                     |                          | 92,451,066                              | 22,311,693                               |
| Deposits and borrowings from the SBV    |                          | (17,766,716)                            | (1,773,842)                              |
| The Ministry of Finance                 | Related party of owner   |   |  |
| Deposits at the Bank                    |                          | (49,548,100)                            | (7,694,274)                              |
| Borrowings from the Ministry of Finance |                          | (707,141)                               | (806,617)                                |
| Mizuho Bank Ltd., Japan                 | Strategic<br>shareholder |   |  |
| Deposits at Mizuho Bank Ltd., Japan     |                          | 5,743,851                               | 1,910,189                                |
| Deposits from Mizuho Bank Ltd., Japan   |                          | (2,018,199)                             | (694,909)                                |
|   |                          |   |  |

### 41. Disclosure of remuneration for members of the Board of Directors and members of the Supervisory Board and salary for members of the Board of Management

Remuneration for members of the Board of Directors and members of the Supervisory Board and salary for members of the Board of Management incurred and paid from the salary fund during the year were as follows:

|   | Title                           | 2022<br>VND million | 2021<br>VND million |
|---|---------------------------------|---------------------|---------------------|
| Members of the Board of Dire              | ectors                          |                     |                     |
| Remuneration                              |                                 | 14,434              | 13,678              |
| Mr. Pham Quang Dung                       | Chairman                        | 1,671               | 1,620               |
| Mr. Nghiem Xuan Thanh                     | Chairman                        |                     |                     |
|   | (until 03 July 2021)            | -                   | 813                 |
| Mr. Do Viet Hung                          | Member                          | 1,671               | 1,620               |
| Mr. Nguyen Manh Hung                      | Member                          | 2,437               | 2,069               |
| Mr. Nguyen My Hao                         | Member                          | 2,209               | 1,860               |
| Mr. Eiji Sasaki                           | Member                          |                     |                     |
|   | (resigned on 23 April 2021)     | -                   | 747                 |
| Mr. Pham Anh Tuan                         | Member                          |                     |                     |
|   | (resigned on 01 December 2022)  | 2,035               | 1,860               |
| Mr. Hong Quang                            | Member                          | 2,209               | 1,850               |
| Mr. Shorijo Mizoguchi                     | Member                          | 2,202               | 1,239               |
| Members of the Supervisory 1              | Board                           |                     |                     |
| Remuneration                              |                                 | 5,451               | 3,860               |
| Members of the Board of Mar               | nagement. Chief Accountant      |                     |                     |
| Salary                                    | <b>g</b>                        | 19,141              | 17,348              |
| Mr. Nguyen Thanh Tung                     | Members of the Board of         | ,                   | 2.,510              |
| 1,22 , 2, 8 , 2 , 2 , 2 , 2 , 2 , 2 , 2 , | Directors                       |                     |                     |
|   | Chief Executive Officer ("CEO") |                     |                     |
|   | (appointed on 30 January 2023)  | 2,212               | 1,897               |
| Mr. Pham Manh Thang                       | Deputy CEO                      | 2,307               | 2,054               |
| Mr. Le Quang Vinh                         | Deputy CEO                      | 2,195               | 1,905               |
| Ms. Nguyen Thi Kim Oanh                   | Deputy CEO                      | 2,238               | 2,012               |
| Ms. Dinh Thi Thai                         | Deputy CEO                      | 2,390               | 2,065               |
| Mr. Dang Hoai Duc                         | Deputy CEO                      | 2,214               | 1,827               |
| Mr. Dao Minh Tuan                         | Deputy CEO                      | <b>-,-</b>          | 2,0-7               |
|   | (retired on 01 December 2021)   | _                   | 1,944               |
| Ms. Phung Nguyen Hai Yen                  | Deputy CEO                      | 2,161               | 1,869               |
| Mr. Nguyen Viet Cuong                     | Deputy CEO                      | _,                  | 2,000               |
|   | (appointed on 26 April 2022)    | 1,352               | _                   |
| Mr. Le Hoang Tung                         | Chief Accountant                | 2,072               | 1,775               |
|   | 19                              | 39,026              | 34,886              |

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## Segment reporting 42.

## Geographical segment (B)

| 2          |   |                          |                            |                            |                  |                              |                            |
|------------|---|--------------------------|----------------------------|----------------------------|------------------|------------------------------|----------------------------|
| Year       | Year ended 31 December 2022:  | The North (*)            | The Central and Highland   | The South                  | Overseas         | Elimination                  | Total                      |
|            |   | VND million              | VND million                | VND million                | VND million      | VND million                  | VND million                |
| 1          | Interest and similar income<br>Interest and similar expenses        | 114,061,990 (93,298,802) | 20,398,788<br>(12,461,684) | 60,797,388<br>(36,317,251) | 100,745 (24,734) | (107,246,211)<br>107,236,249 | 88,112,700<br>(34,866,222) |
| -          | Net interest and similar income                                     | 20,763,188               | 7,937,104                  | 24,480,137                 | 76,011           | (6,962)                      | 53,246,478                 |
| ε 4        | Fee and commission income<br>Fee and commission expenses            | 8,974,411<br>(6,217,860) | 890,715<br>(39,285)        | 3,405,801<br>(116,644)     | 115,801 (31,439) | (961,721)<br>819,321         | 12,425,007 (5,585,907)     |
| ш          | Net fee and commission income                                       | 2,756,551                | 851,430                    | 3,289,157                  | 84,362           | (142,400)                    | 6,839,100                  |
| Ш          | Net gain from trading of foreign currencies                         | 3,700,231                | 246,348                    | 1,821,560                  | 306              | •                            | 5,768,445                  |
| IV         | Net loss from trading securities                                    | (112,280)                | ,                          | •                          | 1                | (2,914)                      | (115,194)                  |
| >          | Net gain from investment securities                                 | 81,595                   | •                          | 1                          | Ī                | •                            | 81,595                     |
| 5          | Other income  | 1,273,917                | 634,594                    | 1,000,022                  | 19,806           | •                            | 2,928,339                  |
| 9          | Other expenses  | (654,431)                | (57,024)                   | (161,695)                  | (1,228)          | •                            | (874,378)                  |
| VI         | Net other income  | 619,486                  | 577,570                    | 838,327                    | 18,578           | 1                            | 2,053,961                  |
| ΛП         | Income from capital contributions and equity investments            | 208,436                  | •                          | 1                          | 1                | •                            | 208,436                    |
|            | Total operating income  | 28,017,207               | 9,612,452                  | 30,429,181                 | 179,257          | (155,276)                    | 68,082,821                 |
| VIII       | Total operating expenses  | (12,642,899)             | (2,315,148)                | (6,327,632)                | (107,196)        | 142,363                      | (21,250,512)               |
| XI         | Net operating profit before provision for credit losses             | 15,374,308               | 7,297,304                  | 24,101,549                 | 72,061           | (12,913)                     | 46,832,309                 |
| ×          | Provision for credit losses   | (4,678,225)              | (934,953)                  | (3,832,540)                | (18,500)         | -                            | (9,464,218)                |
| XI         | Profit before tax   | 10,696,083               | 6,362,351                  | 20,269,009                 | 53,561           | (12,913)                     | 37,368,091                 |
| <b>~</b> ∞ | Current corporate income tax expense<br>Deferred income tax expense | (3,077,096)<br>957,823   | (1,272,470)                | (4,053,513)                | (3,781)          |                              | (8,406,860)<br>957,823     |
| ХП         | Corporate income tax expenses                                       | (2,119,273)              | (1,272,470)                | (4,053,513)                | (3,781)          | •                            | (7,449,037)                |
| XIII       | Profit after tax  | 8,576,810                | 5,089,881                  | 16,215,496                 | 49,780           | (12,913)                     | 29,919,054                 |
|            |   |                          |                            |                            |                  |                              |                            |

As at 31 December 2022, the Bank's Head Office in the North made several payments of operating expenses for the entire system but did not allocate such expenses to the units within the Bank.

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# 42. Segment reporting (continued)

# (b) Business segment

| Busi | Business segment  |                            |                                   |                   |                 |                              |                         |
|------|---|----------------------------|-----------------------------------|-------------------|-----------------|------------------------------|-------------------------|
| Year | Year ended 31 December 2022:  | Banking financial services | Non-banking<br>financial services | Securities        | Others          | Elimination                  | Total                   |
|      |   | VND million                | VND million                       | VND million       | VND million     | VND million                  | VND million             |
| 1 2  | Interest and similar income<br>Interest and similar expenses        | 194,231,573 (141.618.712)  | 473,911 (223,332)                 | 591,529 (231,413) | 61,898 (29,014) | (107,246,211)<br>107,236,249 | 88,112,700 (34,866,222) |
| _    | Net interest and similar income                                     | 52,612,861                 | 250,579                           | 360,116           | 32,884          | (9,962)                      | 53,246,478              |
| 3    | Fee and commission income   | 12,642,080                 | 9,235                             | 462,359           | 273,054         | (961,721)                    | 12,425,007              |
| 4    | Fee and commission expenses   | (6,234,218)                | (1,606)                           | (94,112)          | (75,292)        | 819,321                      | (5,585,907)             |
| II   | Net fee and commission income                                       | 6,407,862                  | 7,629                             | 368,247           | 197,762         | (142,400)                    | 6,839,100               |
| H    | Net gain from trading of foreign currencies                         | 5,761,004                  | 7,441                             | •                 | •               | •                            | 5,768,445               |
| IV   | Net (loss)/gain from trading securities                             | (164,587)                  | 1                                 | 52,307            | ı               | (2,914)                      | (115,194)               |
| IV   | Net gain from investment securities                                 | 81,209                     | ,                                 | 386               | ı               | •                            | 81,595                  |
| 5    | Other income  | 2,896,517                  | 10,980                            | 19,928            | 914             | •                            | 2,928,339               |
| 9    | Other expenses  | (799,091)                  | •                                 | (75,283)          | (4)             | •                            | (874,378)               |
| VI   | Net other income  | 2,097,426                  | 10,980                            | (55,355)          | 910             | •                            | 2,053,961               |
| VII  | Income from capital contributions and equity investments            | 195,542                    | •                                 | 12,894            | •               | 1                            | 208,436                 |
|      | Total operating income  | 66,991,317                 | 276,629                           | 738,595           | 231,556         | (155,276)                    | 68,082,821              |
| VIII | Total operating expenses  | (20,830,216)               | (139,317)                         | (293,466)         | (129,876)       | 142,363                      | (21,250,512)            |
| IX   | Net operating profit before provision for credit losses             | 46,161,101                 | 137,312                           | 445,129           | 101,680         | (12,913)                     | 46,832,309              |
| ×    | Provision for credit losses   | (9,464,489)                | 271                               | 1                 | 1               |                              | (9,464,218)             |
| XI   | Profit before tax   | 36,696,612                 | 137,583                           | 445,129           | 101,680         | (12,913)                     | 37,368,091              |
| ~ 8  | Current corporate income tax expense<br>Deferred income tax expense | (8,268,082)<br>949,616     | (26,974)                          | (94,625)<br>8,207 | (17,179)        | •                            | (8,406,860)<br>957,823  |
| XII  | Corporate income tax expenses                                       | (7,318,466)                | (26,974)                          | (86,418)          | (17,179)        | •                            | (7,449,037)             |
| XIII | Profit after tax  | 29,378,146                 | 110,609                           | 358,711           | 84,501          | (12,913)                     | 29,919,054              |
|      |   |                            |                                   |                   |                 |                              |                         |

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#### 43. Disclosures of financial instruments

#### (a) Collateral disclosure

Vietcombank does not hold collaterals which are allowed to be sold or re-pledged in the absence of default by the owner of the collaterals.

#### (b) Fair value disclosure

Circular 210 requires disclosures on fair value measurement method and related information of financial assets and financial liabilities for the purpose of comparing the carrying values and fair values.

The following table presents carrying value and fair value of Vietcombank's financial assets and liabilities as at 31 December 2022:

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# 43. Disclosures of financial instruments (continued)

# (b) Fair value disclosure (continued)

|                        | Fair value     |                | VND | million |                  | 18,348,534                       | 92,557,809                    |   | *            | *                  | *                                     | *                  | *                       | *)   | *                      |               |   |  | *                   | *                 |  | *               | *)                     | (*)                         |               |
|------------------------|----------------|----------------|-----|---------|------------------|----------------------------------|-------------------------------|---|--------------|--------------------|---------------------------------------|--------------------|-------------------------|--|------------------------|---------------|---|--|---------------------|-------------------|--|-----------------|------------------------|-----------------------------|---------------|
|                        | Total carrying | value          | ONA | million |                  | 18,348,534                       | 92,557,809                    |   | 324,477,444  | 1,543,575          | 156,515                               | 1,145,066,250      | 196,253,046             | 1,529,145                                    | 32,992,302             | 1,812,924,620 |   |  | 299,825,666         | 1,243,468,471     |  | 3,298           | 25,337,894             | 72,214,829                  | 1,640,850,158 |
|                        | Recognised at  | amortised cost | ONV | million |                  | •                                | •                             |   | •            | •                  | •                                     |                    | •                       | •  |                        | ,             |   |  | 299,825,666         | 1,243,468,471     |  | 3,298           | 25,337,894             | 72,214,829                  | 1,640,850,158 |
| Carrying value - gross | Available-     | for-sale       | ONA | million |                  | 1                                | 1                             |   | 1            | •                  | ,                                     | •                  | 100,739,670             | 1,529,145                                    |                        | 102,268,815   |   |  | ,                   | 1                 |  | •               | •                      | •                           |               |
| Carrying va            | Loans and      | receivables    | VND | million |                  | 18,348,534                       | 92,557,809                    |   | 324,477,444  | •                  | •                                     | 1,145,066,250      | t                       | 1  | 32,992,302             | 1,613,442,339 |   |  | •                   | •                 |  | •               | •                      | •                           |               |
|                        | Held-to-       | maturity       | VND | million |                  | •                                | ı                             |   | •            | •                  | •                                     | •                  | 95,513,376              | 1  | ı                      | 95,513,376    |   |  | •                   | •                 |  | •               | •                      | •                           |               |
|                        | Held for       | trading        | VND | million |                  | 1                                | •                             |   | •            | 1,543,575          | 156,515                               | •                  | •                       | •  | 1                      | 1,700,090     |   |  | ,                   | •                 |  | 1               | 1                      | •                           |               |
| As at 31 December 2022 |                |                |     |         | Financial assets | Cash, gold, silver and gemstones | Balances with the State Banks | Balances with and loans to other credit | institutions | Trading securities | Derivative and other financial assets | Loans to customers | I Investment securities | Capital contributions, long-term investments | Other financial assets |               | Financial liabilities Amounts due to the Government and the SBV | and deposits and borrowings from other | credit institutions | Customer deposits | Funds for finance, entrusted investments and | entrusted loans | Valuable papers issued | Other financial liabilities |               |
| AS &                   |                |                |     |         |                  | Н                                | П                             | H                                       |              | $\sim$             | >                                     | VI                 | VIII                    | X  | XII                    |               | Ι   |  |                     | П                 | $\geq$                                       |                 | >                      | M                           |               |

Due to insufficient information for valuation techniques, fair value of these financial assets and liabilities without an active market is not reliably estimated, and therefore is not disclosed. \*

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### 43. Disclosures of financial instruments (continued)

### (c) Risk management policies for financial instruments

The Board of Directors has the highest authority and responsibilities for Vietcombank's financial risk management to facilitate its sustainable growth.

Having taken those responsibilities, the Board of Directors appropriately promulgates risk management policies and strategies for each period, establishes risk limits, directly approves high-value business transactions in accordance with legal and internal requirements for each period, and determines organisational structure and key personnel positions.

Risk management strategies and policies of the Board of Directors are adhered to Vietcombank's charter and General Shareholders' Meeting resolution for each period.

The Risk Management Committee was established by the Board of Directors to assist the Board of Directors in managing all risks that may arise from Vietcombank's day-to-day business operations.

The Asset and Liability Credit and Operational Risk Committee ("ALCO") was established and chaired by the Chief Executive Officer. ALCO members are key personnel of the Bank being incharge of risk management.

ALCO is responsible for comprehensively monitoring and managing assets and liabilities in the consolidated and separate balance sheet of Vietcombank in order to maximise profit while minimising losses arising from negative market trends, manage liquidity risk and appropriately direct interest and foreign exchange rate schemes.

Within its authority, ALCO has the authority to make risk management decisions.

### (i) Credit risk

Vietcombank is exposed to credit risk, which is the risk of incurring a loss because its customers or counterparties fail to discharge their contractual obligations. Credit exposures arise mainly in lending activities relating to loans to customers, and in investments in debt securities. Off-balance sheet financial instruments, such as loan commitments, also contain credit risk. Vietcombank controls and manages credit risk by setting up related policies and procedures, including the credit risk management policies and operational risk management policy by the Risk Management Committee and Credit Committee.

Vietcombank classifies loans to customers and other credit institutions, off-balance sheet commitments, entrusted loans and unlisted corporate bonds in accordance with Circular 11 (Note 2(i)), and regularly assesses credit risks of non-performing loans in order to have appropriate resolutions.

In order to manage credit risks, Vietcombank has established policies and procedures relating to credit risk management; established credit manuals; performed credit risk assessment; set up internal credit rating systems and loan classification and decentralised authorisation in credit activities.

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### 43. Disclosures of financial instruments (continued)

### (c) Risk management policies for financial instruments (continued)

### (i) <u>Credit risk (continued)</u>

Vietcombank's maximum exposure amounts to credit risk as at 31 December 2022, excluding collaterals and credit risk mitigations as follows:

|                               | Neither past due<br>nor impaired<br>VND million | Past due but<br>not impaired<br>VND million | Impaired and provision made VND million | Total VND million |
|-------------------------------|---|---|---|-------------------|
| Balances with the State Banks | 92,557,809                                      |   | -                                       | 92,557,809        |
| Balances with and loans to    |   |   |   |                   |
| other CIs – gross             | 313,477,444                                     | -   | 11,000,000                              | 324,477,444       |
| Balances with other CIs       | 283,727,719                                     | -   | -                                       | 283,727,719       |
| Loans to other CIs            | 29,749,725                                      | -   | 11,000,000                              | 40,749,725        |
| Trading securities - gross    | 1,397,467                                       | -   | -                                       | 1,397,467         |
| Loans to customers – gross    | 1,112,933,704                                   | 11,675,599                                  | 20,456,947                              | 1,145,066,250     |
| Investment securities – gross | 196,253,046                                     | -   | _                                       | 196,253,046       |
| Available-for-sale securities | 100,739,670                                     | -   | -                                       | 100,739,670       |
| Held-to-maturity securities   | 95,513,376                                      | -   | -                                       | 95,513,376        |
| Other assets                  | 32,980,082                                      | -   | 12,220                                  | 32,992,302        |
| -                             | 1,749,599,552                                   | 11,675,599                                  | 31,469,167                              | 1,792,744,318     |

Description and the carrying value of collaterals held by Vietcombank at the reporting date are described in Note 39.

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### 43. Disclosures of financial instruments (continued)

### (c) Risk management policies for financial instruments (continued)

### (ii) Interest rate risk

Interest rate risk is the risk that the future cash flows of a financial instrument will unexpectedly fluctuate due to changes in market interest rates.

The actual interest re-pricing term is the remaining term starting from the end of the annual accounting period to the nearest interest re-pricing date of the items in the consolidated balance sheet.

The following assumptions and conditions have been adopted in the analysis of actual interest repricing term of asset and liabilities items in the consolidated balance sheet of Vietcombank:

- Cash, gold, silver and gemstones, capital contributions, long-term investments, and other assets (including fixed assets and other assets) are classified as free of interest items;
- Trading securities being debt securities are classified as "Up to 1 month" items;
- The actual interest re-pricing terms of investment securities are subject to issuers' terms and conditions on interest rate of issuing institution for each security type;
- The actual interest re-pricing term of balances with and loans to other credit institutions, loans to
  customers, amounts due to the Government and the SBV, deposits and borrowings from other
  credit institutions, Customer deposits, funds for finance, entrusted investments, entrusted loans
  and other liabilities are identified as follows:
  - Items with fixed interest rate during the contractual term: the actual interest re-pricing term is based on the contractual maturity date subsequent to the end of the annual accounting period;
  - Items with floating interest rate: the actual interest re-pricing term is based on the nearest repricing term subsequent to the end of the annual accounting period.
- The actual interest re-pricing term of valuable papers issued is based on valuable papers' maturities and the Bank's interest rate for each issuance.

The following table presents the interest rate re-pricing terms of Vietcombank's assets and liabilities as at 31 December 2022:

11 No. | No. 11

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otes to the consolidated inhalicial statements for the year ended 51 December 2022

43. Disclosures of financial instruments (continued)

Risk management policies for financial instruments (continued)

Interest rate risk (continued)

(ii)

| Inter  | Interest rate risk (continued)        |             |                  |               |                    |                       |   |   |                 |               |
|--------|---------------------------------------|-------------|------------------|---------------|--------------------|-----------------------|---|---|-----------------|---------------|
|        |                                       | Overdue     | Free of interest | Up to 1 month | From 1 to 3 months | From over 3 months to | From over 6 months to                   | From over 1 year to                     | Over<br>5 years | Total         |
|        |                                       | VND million | VND million      | VND million   | VND million        | VND million           | VND million                             |   | VND million     | VND million   |
|        | Assets                                |             |                  |               |                    |                       |   |   |                 |               |
| Ι      | Cash, gold, silver and gemstones      | •           | 18,348,534       | •             | •                  | •                     | •                                       | 1                                       | •               | 18,348,534    |
| П      | Balances with the State Banks         | 1           | •                | 92,557,809    | •                  | •                     | •                                       | •                                       | •               | 92,557,809    |
| H      | Balances with and loans to other CIs  |             |                  |               |                    |                       |   |   |                 |               |
|        | - gross                               | •           | 13,150           | 281,812,168   | 25,430,230         | 13,202,981            | 4,018,915                               | •                                       | 1               | 324,477,444   |
| $\geq$ | Trading securities – gross            | 1           | 146,108          | 1,397,467     |                    | •                     | •                                       | •                                       | •               | 1,543,575     |
| >      | Derivative and other financial assets |             | 156,515          | •             | •                  | 1                     | •                                       | •                                       | •               | 156,515       |
| ΛΙ     | Loans to customers – gross            | 19,037,969  | •                | 215,577,212   | 392,329,073        | 346,304,304           | 81,161,689                              | 87,530,802                              | 3,125,201       | 1,145,066,250 |
| ΛΠ     | Investment securities – gross         | •           | •                | 32,268,369    | 20,984,364         | 17,028,782            | 17,478,351                              | 78,252,955                              | 30,240,225      | 196,253,046   |
|        | Capital contributions, long-term      |             |                  |               |                    |                       |   |   |                 |               |
| VIII   | investments – gross                   | 1           | 2,311,534        | •             | •                  | •                     | •                                       | •                                       | •               | 2,311,534     |
| ×      | Fixed assets                          | 1           | 7,985,400        | •             | •                  | •                     | •                                       | •                                       | •               | 7,985,400     |
| ×      | Other assets – gross                  |             | 60,990,421       |               | •                  | ŧ                     |   | •                                       | ,               | 60,990,421    |
|        | Total assets                          | 19,037,969  | 89,951,662       | 623,613,025   | 438,743,667        | 376,536,067           | 102,658,955                             | 165,783,757                             | 33,365,426      | 1,849,690,528 |
|        |                                       |             |                  |               |                    |                       |   |   |                 |               |
|        | Liabilities                           |             |                  |               |                    |                       |   |   |                 |               |
| Н      | Amounts due to the Government and     |             |                  |               |                    |                       |   |   |                 |               |
|        | the SBV and deposits and borrowings   |             |                  |               |                    | 1                     | ,                                       |   |                 | 1             |
|        | from other credit institutions        | •           | •                | 281,551,209   | 11,942,445         | 6,307,800             | 24,212                                  | •                                       | 1               | 299,825,666   |
| П      | Customer deposits                     | •           | 125,370          | 677,536,375   | 162,631,235        | 165,568,831           | 216,316,746                             | 21,274,574                              | 15,340          | 1,243,468,471 |
| Δ      | Funds for finance, entrusted          |             |                  |               |                    |                       |   |   |                 |               |
|        | investments and entrusted loans       | •           | •                | •             | •                  | 1,473                 |   | 1,825                                   | •               | 3,298         |
| >      | Valuable papers issued                | •           | •                | 905           | 11,000,000         | 3,000,000             | 5,282,869                               | 4,180,000                               | 1,874,120       | 25,337,894    |
| IA     | Other liabilities                     | •           | 108,826,615      | •             | 707,141            | •                     | •                                       | •                                       | •               | 109,533,756   |
|        | Total liabilities                     |             | 108,951,985      | 959,088,489   | 186,280,821        | 174,878,104           | 221,623,827                             | 25,456,399                              | 1,889,460       | 1,678,169,085 |
|        | Interest sensitivity gap              | 070 070     | (1000000         | 100 mm        | 710 071 020        | 000                   | 1 1 1 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 4 | 1               |               |
|        | on balance sheet                      | 19,037,969  | (19,000,323)     | (335,475,464) | 252,462,846        | 201,657,963           | (118,964,872)                           | 140,327,358                             | 31,475,966      | 171,521,443   |

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### 43. Disclosures of financial instruments (continued)

### (c) Risk management policies for financial instruments (continued)

### (iii) Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Bank was incorporated and operates in Vietnam, with VND as its reporting currency. The major currency in which Vietcombank transacts is VND. Vietcombank's loans to customers are mainly denominated in VND, USD and EUR. Some of Vietcombank's other assets and other liabilities are in currencies other than VND, USD and EUR. Vietcombank has set limits on currency positions based on its internal risk management system and relevant statutory requirements stipulated by the SBV. Currency positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits.

The followings are the major exchange rates applied by Vietcombank at the reporting date:

|         | Exchange   | rate as at |
|---------|------------|------------|
|         | 31/12/2022 | 31/12/2021 |
| USD/VND | 23.570     | 22.780     |
| EUR/VND | 25.280     | 25.969     |
|         |            |            |

The following table presents Vietcombank's assets and liabilities denominated in foreign currencies that were converted into VND as at 31 December 2022:

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# Disclosures of financial instruments (continued)

Risk management policies for financial instruments (continued) 

Currency risk (continued) (iii)

| 2           |  |               |             |             |                           |               |  |
|-------------|--|---------------|-------------|-------------|---------------------------|---------------|--|
|             |  | VND           | OSD         | EUR         | Other                     | Total         |  |
|             |  | VND million   | VND million | VND million | currencies<br>VND million | VND million   |  |
|             | Assets   |               |             |             |                           |               |  |
| _           | Cash, gold, silver and gemstones   | 14.830.007    | 2.696.454   | 381.973     | 440.100                   | 18,348,534    |  |
| . =         | Balances with the State Banks  | 52,889,251    | 39,664,439  |             | 4,119                     | 92,557,809    |  |
| ıΞ          | Balances with and loans to other CIs – gross                                   | 217,413,144   | 79,738,132  | 7,690,049   | 19,636,119                | 324,477,444   |  |
| IV          | Trading securities – gross   | 1,543,575     |             | 1           |                           | 1,543,575     |  |
| >           | Derivative and other financial assets  | 2,781,061     | (2,524,061) | (106,082)   | 5,597                     | 156,515       |  |
| M           | Loans to customers – gross   | 1,032,573,071 | 110,215,376 | 1,568,983   | 708,820                   | 1,145,066,250 |  |
| III         | Investment securities – gross  | 172,636,517   | 23,616,529  |             | •                         | 196,253,046   |  |
| VIII        | Capital contributions, long-term investments – gross                           | 2,311,534     | •           | 1           | •                         | 2,311,534     |  |
| XI          | Fixed assets   | 7,943,168     | 34,440      | 1           | 7,792                     | 7,985,400     |  |
| ×           | Other assets – gross   | 57,869,872    | 3,020,511   | 159         | 628,666                   | 60,990,421    |  |
|             | Total assets   | 1,562,791,200 | 256,461,820 | 9,535,082   | 20,902,426                | 1,849,690,528 |  |
| I           | Liabilities Amounts due to the Government and the SBV and deposits and         |               |             |             |                           |               |  |
| Ė           | borrowings from other credit institutions                                      | 194,328,222   | 83,852,681  | 4,519,700   | 17,125,063                | 299,825,666   |  |
| <b>∃</b> ≥  | Customer deposits Finds for finance, entrusted investments and entrusted loans | 1,007,130,628 | 100,149,119 | 4,906,009   | 5,2/4,433                 | 1,243,406,471 |  |
| <b>&gt;</b> | Valuable papers issued   | 25,337,849    | 45          | ı           | ,                         | 25,337,894    |  |
| M           | Other liabilities  | 106,377,208   | 2,979,690   | 19,020      | 157,838                   | 109,533,756   |  |
|             | Total liabilities  | 1,393,183,405 | 254,981,535 | 9,446,789   | 20,557,356                | 1,678,169,085 |  |
|             | Currency position on balance sheet   | 169,607,795   | 1,480,285   | 88,293      | 345,070                   | 171,521,443   |  |

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### 43. Disclosures of financial instruments (continued)

### (c) Risk management policies for financial instruments (continued)

### (iv) Liquidity risk

Liquidity risk occurs when Vietcombank fails to fulfil its financial commitments with customers or counterparties due to unavailability of funds or liquidity.

The maturity of assets and liabilities represents the remaining terms of these assets and liabilities from the end of the annual accounting period to the maturity date according to the underlying contractual agreements or term of issuance.

The following assumptions and conditions have been adopted in the preparation of Vietcombank's assets and liabilities maturity analysis in the consolidated balance sheet:

- Balances with the SBV are considered as current accounts with maturity less than one month, including the compulsory deposits;
- The maturity of trading securities is considered to have maturity of less than one month because they are held in the short term for profit taking on price differences;
- The maturity of investment securities is based on maturity dates of each securities established by the issuers of these financial instruments;
- The maturities of balances with and loans to other credit institutions and loans to customers are based on the contractual maturity date. The actual maturity may vary from the original contractual term when the loan/deposit contract is extended;
- The maturity of capital contributions, equity investments is considered to be over five years as equity investments have no specified maturity; and
- Deposits and borrowings from other credit institutions, Customer deposits, funds for finance, entrusted investments and entrusted loans, and valuable papers issued are determined based on either the nature of the loans, deposits and valuable papers issued or their contractual maturities. For example, demand deposits of other credit institutions at Vietcombank and current accounts of Vietcombank at other credit institutions paid upon customers' demand are considered to be demand deposits, the maturity of term deposits and borrowings is based on the contractual maturity date. In practice, such items may be rolled over and maintained for longer period.

The following table analyses the remaining terms to maturity of Vietcombank's assets and liabilities from 31 December 2022:

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## Notes to the consolidated financial statements for the year ended 31 December 2022 (continued) 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Joint Stock Commercial Bank for Foreign Trade of Vietnam

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. Disclosures of financial instruments (continued)

(c) Risk management policies for financial instruments (continued)

(iv) Liquidity risk (continued)

| ī.   |  | Owerding                | ģ.          |               |             | Current      |             |              |               |
|------|--|-------------------------|-------------|---------------|-------------|--------------|-------------|--------------|---------------|
|      |  | Over                    | IIn to 3    | In to 1 month | From over 1 | From over 3  | From over 1 | Over 5 years | Total         |
|      |  | 3 months                | months      |               | month to 3  | months to    | year to 5   |              |               |
|      |  | VND million VND million | VND million | VND million   | VND million | VND million  | VND million | VND million  | VND million   |
|      | Assets                                   |                         |             |               |             |              |             |              |               |
| Ι    | Cash, gold, silver and gemstones         | •                       |             | 18,348,534    | •           | •            | •           | •            | 18,348,534    |
| П    | Balances with the State Banks            | •                       |             | 92,557,809    |             | •            | 1           | •            | 92,557,809    |
| III  | Balances with and loans to other credit  |                         |             |               |             |              |             |              |               |
|      | institutions – gross                     | •                       |             | 281,825,316   | 25,430,232  | 15,549,411   | 1,672,485   | •            | 324,477,444   |
| N    | Trading securities – gross               | •                       |             | 1,543,575     | •           | 1            | •           | •            | 1,543,575     |
| >    | Derivative and other financial assets    | •                       |             |               | 156,515     | •            | •           | •            | 156,515       |
| VI   | Loans to customers – gross               | 4,309,133               | 14,728,836  | 99,318,578    | 243,053,252 | 351,068,995  | 165,697,081 | 266,890,375  | 1,145,066,250 |
| IIA  | Investment securities – gross            | •                       | •           | 29,900,006    | 14,800,365  | 50,203,497   | 61,778,954  | 39,570,224   | 196,253,046   |
| VIII | Capital contributions, long-term         |                         |             |               |             |              |             |              |               |
|      | investments – gross                      | •                       | •           | •             | •           | •            |             | 2,311,534    | 2,311,534     |
| XI   | Fixed assets                             | •                       | •           | 1             | •           | •            | ,           | 7,985,400    | 7,985,400     |
| ×    | Other assets – gross                     | •                       | •           | ı             | 60,990,421  | •            | •           | •            | 60,990,421    |
|      | Total assets                             | 4,309,133               | 14,728,836  | 523,493,818   | 344,430,785 | 416,821,903  | 229,148,520 | 316,757,533  | 1,849,690,528 |
|      | Liabilities                              |                         |             |               |             |              |             |              |               |
| I    | Amounts due to the Government and the    |                         |             |               |             |              |             |              |               |
|      | SBV and deposits and borrowings from     |                         |             |               |             |              |             |              |               |
|      | other credit institutions                | •                       | ,           | 281,401,789   | 11,897,138  | 3,413,142    | 2,365,117   | 748,480      | 299,825,666   |
| II   | Customer deposits                        | •                       | •           | 297,467,685   | 183,110,651 | 425,516,493  | 105,562,877 | 231,810,765  | 1,243,468,471 |
| N    | Funds for finance, entrusted investments |                         |             |               |             |              |             |              |               |
|      | and entrusted loans                      | •                       | •           | •             | •           | 1,473        | 1,825       | •            | 3,298         |
| >    | Valuable papers issued                   | •                       | •           | 905           | 11,000,000  | 3,000,000    | 2,788,750   | 8,548,239    | 25,337,894    |
| VI   | Other liabilities                        | ٠                       | •           | 28,235,060    | 70,022,229  | 8,690,321    | 1,879,005   | 707,141      | 109,533,756   |
|      | Total liabilities                        | 1                       | 1           | 607,105,439   | 276,030,018 | 440,621,429  | 112,597,574 | 241,814,625  | 1,678,169,085 |
|      | Net liquidity gap                        | 4,309,133               | 14,728,836  | (83,611,621)  | 68,400,767  | (23,799,526) | 116,550,946 | 74,942,908   | 171.521.443   |
|      |  |                         |             |               |             |              |             |              |               |

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### 44. Comparative figures

The Bank has revised some corresponding figures on its separate financial statements for the financial year ended 31 December 2022 in accordance with the conclusion of the State Audit of Vietnam in the Financial Statement Audit Report for fiscal year 2021 attached to Notification No. 553/KTNN-TH dated 9 September 2022. Details are as follows:

### (i) Impact on total assets:

|   | 31/12/2021<br>VND million<br>(restated) | 31/12/2021<br>VND million<br>(initial figures) | Difference<br>VND million |
|---|---|--|---------------------------|
| Balances with and loans to other        | 225,811,765                             | 225,764,546                                    |                           |
| credit institutions                     |   |  | 47,219                    |
| Balances with other credit institutions | 181,036,981                             | 181,036,981                                    | -                         |
| Loans to other credit institutions      | 48,727,565                              | 48,727,565                                     | -                         |
| Provision for balances with and loans   | (2.052.791)                             | (4,000,000)                                    | 47.210                    |
| to other credit institutions            | (3,952,781)                             | (4,000,000)                                    | 47,219                    |
| Trading securities                      | 2,799,649                               | 2,766,098                                      | 33,551                    |
| Trading securities                      | 2,856,082                               | 2,822,531                                      | 33,551                    |
| Provision for trading securities        | (56,433)                                | (56,433)                                       | -                         |
| Loans to customers                      | 935,009,671                             | 934,774,287                                    | 235,384                   |
| Loans to customers                      | 960,749,955                             | 960,749,955                                    | -                         |
| Provision for loans to customers        | (25,740,284)                            | (25,975,668)                                   | 235,384                   |
| Investment securities                   | 170,596,896                             | 170,604,700                                    | (7,804)                   |
| Available-for-sale securities           | 71,114,698                              | 71,122,502                                     | (7,804)                   |
| Held-to-maturity securities             | 99,657,595                              | 99,657,595                                     | -                         |
| Provision for investment securities     | (175,397)                               | (175,397)                                      | -                         |
| Fixed assets                            | 8,636,306                               | 8,626,043                                      | 10,263                    |
| Tangible fixed assets                   | 5,562,887                               | 5,552,624                                      | 10,263                    |
| Cost                                    | 13,736,855                              | 13,725,160                                     | 11,695                    |
| Accumulated depreciation                | (8,173,968)                             | (8,172,536)                                    | (1,432)                   |
| Other assets                            | 28,964,117                              | 28,969,058                                     | (4,941)                   |
| Receivables                             | 15,803,945                              | 15,796,141                                     | 7,804                     |
| Accrued interest and fee receivables    | 7,147,524                               | 7,149,313                                      | (1,789)                   |
| Deferred tax assets                     | 349                                     | 7,137  | (6,788)                   |
| Other assets                            | 6,016,319                               | 6,020,487                                      | (4,168)                   |
| Provision for other assets              | (4,020)                                 | (4,020)  | -                         |
| Overall impact                          |   |  | 313,672                   |

### (ii) Impact on total liabilities and shareholders' equity:

| , ,   |   | 31/12/2021<br>VND million<br>(restated) | 31/12/2021<br>VND million<br>(initial figures) | Difference<br>VND million       |
|-------|---|---|--|---------------------------------|
|       | Other liabilities   | 33,854,570                              | 33,609,934                                     | 244,636                         |
|       | Accrued interest and fee payables                           | 9,326,371                               | 9,326,334                                      | 37                              |
|       | Other liabilities   | 24,528,199                              | 24,283,600                                     | 244,599                         |
|       | Retained earnings   | 48,502,536                              | 48,433,500                                     | 69,036                          |
|       | Previous years' retained earnings                           | 31,826,451                              | 31,826,728                                     | (277)                           |
|       | Current year's retained earnings                            | 16,676,085                              | 16,606,772                                     | 69,313                          |
|       | Overall impact  |   |  | 313,672                         |
| (iii) | Impact on off-balance sheet items:                          |   |  |                                 |
|       |   | 31/12/2021<br>VND million<br>(restated) | 31/12/2021<br>VND million<br>(initial figures) | Difference<br>VND million       |
|       | Other guarantees  | 51,543,638                              | 51,576,893                                     | (33,255)_                       |
| (iv)  | Impact on operating result:                                 |   |  |                                 |
|       |   | 31/12/2021<br>VND million<br>(restated) | 31/12/2021<br>VND million<br>(initial figures) | Difference<br>VND million       |
|       | Interest and similar income Net interest and similar income | 70,621,957<br><b>42,272,572</b>         | 70,749,002<br><b>42,399,617</b>                | (127,045)<br>( <b>127,045</b> ) |
|       | Net gain from trading securities                            | 137,665                                 | 104,114  | 33,551                          |
|       | Net loss from investments securities                        | (85,235)                                | (85,126)                                       | (109)                           |
|       | TOTAL OPERATING INCOME                                      | 56,629,966                              | 56,723,569                                     | (93,603)                        |
|       | OPERATING EXPENSES  | (17,665,925)                            | (17,574,188)                                   | (91,737)                        |
|       | Net operating profit before provision for credit losses     | 38,964,041                              | 39,149,381                                     | (185,340)                       |
|       | Provision expense for credit losses                         | (11,478,198)                            | (11,760,801)                                   | 282,603                         |
|       | TOTAL PROFIT BEFORE TAX                                     | 27,485,843                              | 27,388,580                                     | 97,263                          |
|       | Current corporate income tax expense                        | (4,560,128)                             | (4,547,363)                                    | (12,765)                        |
|       | Deferred corporate income tax expense                       | (908,882)                               | (902,172)                                      | (6,710)                         |
|       | Corporate income tax expense                                | (5,469,010)                             | (5,449,535)                                    | (19,475)                        |
|       | NET PROFIT AFTER TAX  | 22,016,833                              | 21,939,045                                     | 77,788                          |

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### 45. Changes in comparative figures due to changes in accounting policies

In compliance with Circular No. 27/2021/TT-NHNN dated 31 December 2021 of the Governor of the SBV, effective from 1 April 2022, to ensure comparability, the Bank supplemented and restate some indicators as at 31 December 2021 as follows:

### Off-balance sheet items:

46.

47.

| On-parance sneet nems.   |   |  |   |
|--|---|--|---|
|  | 31/12/2021<br>VND million<br>(restated in<br>accordance with<br>Circular No. 27<br>and SAV's<br>adjustment) | 31/12/2021<br>VND million<br>(previously<br>presented) | Cause                                   |
| Off-balance sheet items  |   |  |   |
| Uncollected interests and fees receivable<br>Bad debts written-off<br>Other assets and documents | 2,317,333<br>55,457,529<br>349,305,079  | Not disclosed<br>Not disclosed<br>Not disclosed        | Supplemented<br>under Circular<br>No.27 |
| Uncollected interests and fees re  | ceivable  |  |   |
|  |   | 31/12/2022<br>VND million                              | 31/12/2021<br>VND million               |
| Uncollected interests Uncollected fees receivable  |   | 1,301,116<br>352                                       | 2,317,076<br>257                        |
|  |   | 1,301,468  | 2,317,333                               |
| Bad debts written-off  |   |  |   |
|  |   | 31/12/2022<br>VND million                              | 31/12/2021<br>VND million               |
| Principal amounts of bad debts written-off monitoring Interest amounts of bad debts written-off  |   | 29,780,833   | 28,160,107                              |
| monitoring Other bad debts written-off   | is unucl  | 30,420,568<br>12,528                                   | 27,293,959<br>3,463                     |
|  | *   | 60,213,929   | 55,457,529                              |

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### 48. Other assets and documents

|  | 31/12/2022<br>VND million | 31/12/2021<br>VND million |
|--|---------------------------|---------------------------|
| Other assets in custody                                | 328,556,825               | 239,952,480               |
| Outsourced assets                                      | (*)                       | (*)                       |
| The collateral is accepted as a substitute for the     |                           |                           |
| performance of the obligation of the guarantor pending | 8,530                     | 8,530                     |
| Other valuable documents in preservation               | 192,699,143               | 109,344,069               |
|  | 521,264,498               | 349,305,079               |

<sup>(\*)</sup> The Bank did not assess the value of this item because of a lack information, as well as no guidance on valuation according to the Vietnamese Accounting Standards System and the Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam.

### 49. Subsequent events

There was no significant event subsequent to 31 December 2022 that may have material effect to financial position of the Bank and require adjustments or disclosures in the consolidated financial statements for the year ended 31 December 2022.

### 50. Approval of the consolidated financial statements

The consolidated financial statements were approved by the Board of Management of the Bank on 31 March 2023.

Ha Noi, 31 March 2023

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Mr. Le Hoang Tung

Ms. Phung Nguyen Hai Yen

ƠNG MẠI CỔ PHẨN

Deputy Director of Financial and Accounting

Policy Department

Chief Accountant

Deputy CEO

